

Return of Organization Exempt From Income Tax

2005

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2005 calendar year, or tax year beginning Jul 1, 2005, and ending Jun 30, 2006

B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending. C Name of organization: Council of Chief State School Officers. D Employer Identification Number: 53-0198090. E Telephone number: (202) 336-7000. F Accounting method: Accrual.

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: ccsso.org

J Organization type: 501(c) 3

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization chooses to file a return, be sure to file a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12. 47,444,789.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

Table with 21 rows and 4 columns. Rows include: 1 Contributions, gifts, grants, and similar amounts received; 2 Program service revenue including government fees and contracts; 3 Membership dues and assessments; 4 Interest on savings and temporary cash investments; 5 Dividends and interest from securities; 6a Gross rents; 6b Less rental expenses; 6c Net rental income or (loss); 7 Other investment income; 8a Gross amount from sales of assets other than inventory; 8b Less cost or other basis and sales expenses; 8c Gain or (loss); 8d Net gain or (loss); 9 Special events and activities; 10a Gross sales of inventory, less returns and allowances; 10b Less cost of goods sold; 10c Gross profit or (loss) from sales of inventory; 11 Other revenue; 12 Total revenue; 13 Program services; 14 Management and general; 15 Fundraising; 16 Payments to affiliates; 17 Total expenses; 18 Excess or (deficit) for the year; 19 Net assets or fund balances at beginning of year; 20 Other changes in net assets or fund balances; 21 Net assets or fund balances at end of year.

SCANNED NOV 15 2006

Part II Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch) (cash \$ _____ non-cash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22			
23	Specific assistance to individuals (att sch)	23			
24	Benefits paid to or for members (att sch)	24			
25	Compensation of officers, directors, etc	25	481,527.	23,642.	457,885.
26	Other salaries and wages.	26	5,195,345.	4,014,968.	1,050,027.
27	Pension plan contributions	27	429,171.	305,319.	113,998.
28	Other employee benefits	28	472,885.	336,417.	125,609.
29	Payroll taxes	29	391,704.	278,664.	104,046.
30	Professional fundraising fees	30			
31	Accounting fees	31	23,775.	0.	23,775.
32	Legal fees	32			
33	Supplies	33	607,353.	286,947.	285,362.
34	Telephone	34	292,622.	152,401.	136,841.
35	Postage and shipping.	35			
36	Occupancy	36	1,085,179.	427,886.	648,451.
37	Equipment rental and maintenance	37			
38	Printing and publications	38	300,378.	304,265.	-4,534.
39	Travel	39	5,517,967.	5,305,115.	162,442.
40	Conferences, conventions, and meetings.	40			
41	Interest	41			
42	Depreciation, depletion, etc (attach schedule)	42	201,841.	0.	201,841.
43	Other expenses not covered above (itemize)				
a	Consultants and subcontractors	43a	31,925,880.	31,494,486.	405,944.
b	Insurance	43b	52,163.	0.	52,163.
c		43c			
d	Indirect cost allocation	43d	0.	2,120,257.	-2,120,257.
e		43e			
f		43f			
g		43g			
44	Total functional expenses. Add lines 22 through 43 (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15).	44	46,977,790.	45,050,367.	1,643,593.

Joint Costs. Check if you are following SOP 98-2.
 Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ▶ <u>K-12 Education</u> All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts, but optional for others.)
a <u>Leadership - Schedule 4</u> ----- ----- ----- ----- ----- (Grants and allocations \$ <u>0.</u>) If this amount includes foreign grants, check here. ▶ <input type="checkbox"/>	28,701,700.
b <u>Advocacy</u> ----- ----- ----- ----- ----- (Grants and allocations \$ <u>0.</u>) If this amount includes foreign grants, check here. ▶ <input type="checkbox"/>	401,443.
c <u>Service</u> ----- ----- ----- ----- ----- (Grants and allocations \$ <u>0.</u>) If this amount includes foreign grants, check here. ▶ <input type="checkbox"/>	15,947,224.
d ----- ----- ----- ----- ----- (Grants and allocations \$ _____) If this amount includes foreign grants, check here. ▶ <input type="checkbox"/>	
e Other program services. (Grants and allocations \$ _____) If this amount includes foreign grants, check here. ▶ <input type="checkbox"/>	
f Total of Program Service Expenses (should equal line 44, column (B), Program services) ▶	45,050,367.

BAA

Part IV Balance Sheets (See Instructions)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year		(B) End of year	
ASSETS	45 Cash — non-interest-bearing		45		
	46 Savings and temporary cash investments	12,921,690.	46	14,465,008.	
	47 a Accounts receivable	47 a 226,420.			
	b Less: allowance for doubtful accounts	47 b	183,242.	47 c 226,420.	
	48 a Pledges receivable	48 a			
	b Less allowance for doubtful accounts	48 b		48 c	
	49 Grants receivable		3,316,041.	49	2,731,126.
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)			50	
	51 a Other notes & loans receivable (attach sch)	51 a			
	b Less allowance for doubtful accounts	51 b		51 c	
	52 Inventories for sale or use			52	
	53 Prepaid expenses and deferred charges		546,907.	53	586,123.
	54 Investments — securities (attach schedule)		2,331,626.	54	2,562,754.
	55 a Investments — land, buildings, & equipment basis	55 a			
	b Less accumulated depreciation (attach schedule)	55 b		55 c	
	56 Investments — other (attach schedule)			56	
	57 a Land, buildings, and equipment, basis	57 a 1,914,548.			
	b Less: accumulated depreciation (attach schedule).	57 b 1,371,176.	658,807.	57 c	543,372.
	58 Other assets (describe ▶ _____).			58	
59 Total assets (must equal line 74) Add lines 45 through 58		19,958,313.	59	21,114,803.	
LIABILITIES	60 Accounts payable and accrued expenses	4,419,949.	60	7,865,327.	
	61 Grants payable		61		
	62 Deferred revenue	13,014,569.	62	10,400,741.	
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63		
	64 a Tax-exempt bond liabilities (attach schedule)		64 a		
	b Mortgages and other notes payable (attach schedule)		64 b		
	65 Other liabilities (describe ▶ _____).			65	
	66 Total liabilities. Add lines 60 through 65		17,434,518.	66	18,266,068.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.				
	67 Unrestricted		2,375,502.	67	2,700,637.
	68 Temporarily restricted			68	
	69 Permanently restricted		148,293.	69	148,098.
	Organizations that do not follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 70 through 74.				
	70 Capital stock, trust principal, or current funds			70	
	71 Paid-in or capital surplus, or land, building, and equipment fund			71	
	72 Retained earnings, endowment, accumulated income, or other funds			72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)		2,523,795.	73	2,848,735.
	74 Total liabilities and net assets/fund balances. Add lines 66 and 73		19,958,313.	74	21,114,803.

BAA

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)

a	Total revenue, gains, and other support per audited financial statements	a	47,302,730.
b	Amounts included on line a but not on Part I, line 12:		
	1 Net unrealized gains on investments	b1	5,867.
	2 Donated services and use of facilities	b2	
	3 Recoveries of prior year grants	b3	
	4 Other (specify) -----	b4	
	Add lines b1 through b4	b	5,867.
c	Subtract line b from line a	c	47,296,863.
d	Amounts included on Part I, line 12, but not on line a:		
	1 Investment expenses not included on Part I, line 6b.	d1	
	2 Other (specify): -----	d2	
	Add lines d1 and d2	d	
e	Total revenue (Part I, line 12). Add lines c and d	e	47,296,863.

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements.	a	46,977,790.
b	Amounts included on line a but not on Part I, line 17:		
	1 Donated services and use of facilities	b1	
	2 Prior year adjustments reported on Part I, line 20	b2	
	3 Losses reported on Part I, line 20	b3	
	4 Other (specify): -----	b4	
	Add lines b1 through b4	b	
c	Subtract line b from line a	c	46,977,790.
d	Amounts included on Part I, line 17, but not on line a:		
	1 Investment expenses not included on Part I, line 6b.	d1	
	2 Other (specify): -----	d2	
	Add lines d1 and d2	d	
e	Total expenses (Part I, line 17) Add lines c and d	e	46,977,790.

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated) (See the instructions)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation plans	(E) Expense account and other allowances
Schedule 5 See attached.	Officers and Directors 0	0.	0.	0.
G. Thomas Houlihan Oxford, NC 27565	Executive Director 7.5	320,071.	32,007.	42,158.
Bruce Buterbaugh Potomac Falls, VA 20165	CFO 37.5	161,456.	16,146.	900.

Part V-A Current Officers, Directors, Trustees, and Key Employees (continued)

Table with 3 columns: Question (75a, 75b, 75c, 75d), Yes, No. Includes questions about officers permitted to vote, compensation relationships, and conflict of interest policies.

Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits

(If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

Table with 5 columns: (A) Name and address, (B) Loans and Advances, (C) Compensation, (D) Contributions to employee benefit plans and deferred compensation plans, (E) Expense account and other allowances.

Part VI Other Information (See the instructions)

Table with 3 columns: Question (76, 77, 78a, 78b, 79, 80a, 81a, 81b), Yes, No. Includes questions about IRS reporting, organizational changes, unrelated business income, and political expenditures.

Part VI Other Information (continued)	Yes	No
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82 a	X
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III)	82 b	
83 a Did the organization comply with the public inspection requirements for returns and exemption applications?	83 a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83 b	X
84 a Did the organization solicit any contributions or gifts that were not tax deductible?	84 a	X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84 b	
85 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85 a	
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85 b	
If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c Dues, assessments, and similar amounts from members	85 c	
d Section 162(e) lobbying and political expenditures	85 d	
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85 e	
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85 f	
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85 g	
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85 h	
86 501(c)(7) organizations Enter: a Initiation fees and capital contributions included on line 12	86 a	
b Gross receipts, included on line 12, for public use of club facilities	86 b	
87 501(c)(12) organizations Enter: a Gross income from members or shareholders	87 a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	87 b	
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX	88	X
89 a 501(c)(3) organizations. Enter. Amount of tax imposed on the organization during the year under: section 4911 ▶ <u>None</u> ; section 4912 ▶ <u>None</u> , section 4955 ▶ <u>None</u>		
b 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction	89 b	X
c Enter. Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶		0.
d Enter. Amount of tax on line 89c, above, reimbursed by the organization ▶		0.
90 a List the states with which a copy of this return is filed ▶ <u>DC</u>		
b Number of employees employed in the pay period that includes March 12, 2005 (See instructions)	90 b	76
91 a The books are in care of ▶ <u>The Council</u> Telephone number ▶ <u>(202) 336-7000</u> Located at ▶ <u>One Massachusetts Ave., NW, Washington, DC</u> ZIP + 4 ▶ <u>20001-1431</u>		
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91 b	X
If 'Yes,' enter the name of the foreign country . ▶ _____		
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Statements		
c At any time during the calendar year, did the organization maintain an office outside of the United States?	91 c	X
If 'Yes,' enter the name of the foreign country . ▶ _____		
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here ▶ <input type="checkbox"/>		
and enter the amount of tax-exempt interest received or accrued during the tax year ▶	92	

Part VII Analysis of Income-Producing Activities (See the instructions)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a Registration fees & Other					1,234,538.
b Contracts, grants and sponsorships					43,548,992.
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					2,030,278.
95 Interest on savings & temporary cash invmnts.			14	261,591.	
96 Dividends & interest from securities			14	61,264.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	160,200.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a _____					
b _____					
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))				483,055.	46,813,808.
105 Total (add line 104, columns (B), (D), and (E))					47,296,863.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93	Schedule 8

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions) N/A

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions)

a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on information furnished by filer.

Signature of officer: Bruce Buterbaugh

Type or print name and title: Bruce Buterbaugh, CPA, Chief Financial Officer

Paid Preparer's Use Only

Preparer's signature: _____

Firm's name (or yours if self-employed), address, and ZIP + 4: CCSSO
1 MASSACHUSETTS AVE NW STE
WASHINGTON

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

**Organization Exempt Under
Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

OMB No 1545-0047

2005

Name of the organization

Council of Chief State School Officers

Employer identification number

53-0198090

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See instructions. List each one. If there are none, enter 'None'.)

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
Julia Lara Washington, DC	Deputy Executive Director 37.5	277,658.	27,766.	900.
Richard Deasy Baltimore, MD	Director, AEP 37.5	154,357.	15,436.	900.
Joe Simpson Centreville, VA	Deputy Executive Director 37.5	156,704.	15,670.	900.
Lois Adams-Rodgers Vienna, VA	Deputy Executive Director 37.5	166,818.	16,682.	900.
Scott Montgomery Fredricksburg, VA	Chief of Staff 37.5	160,554.	16,055.	900.
Total number of other employees paid over \$50,000	39			

Part II - A Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See instructions. List each one (whether individuals or firms). If there are none, enter 'None'.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Holland & Knight Washington, DC	Legal	394,652.
Total number of others receiving over \$50,000 for professional services	None	

Part II - B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Standard & Poors Chicago, IL 60693	Data collection and reporting	17,500,000.
University of Washington Seattle, WA 98195	Research management	2,600,000.
Measurement Inc. Durham, NC 27701	Assessment development	1,064,627.
Mindshare Interactive Washington, DC 20005	Internet Technology	655,547.
University of Wisconsin Milwaukee, WI 53278-0538	Data collection and assessment	492,482.
Total number of other contractors receiving over \$50,000 for other services	36	

Part III Statements About Activities (See instructions.)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u>401,443.</u> (Must equal amounts on line 38, Part VI-A, or line I of Part VI-B)	1	X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities		
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions)		
a Sale, exchange, or leasing of property?	2 a	X
b Lending of money or other extension of credit?	2 b	X
c Furnishing of goods, services, or facilities?	2 c	X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2 d	X
e Transfer of any part of its income or assets?	2 e	X
3 a Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments)	3 a	X
b Do you have a section 403(b) annuity plan for your employees?	3 b	X
c During the year, did the organization receive a contribution of qualified real property interest under section 170(h)?	3 c	X
4 a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4 a	X
b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4 b	X

Part IV Reason for Non-Private Foundation Status (See instructions)

The organization is not a private foundation because it is (Please check only ONE applicable box)

- 5 A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 A school. Section 170(b)(1)(A)(ii) (Also complete Part V.)
- 7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii)
- 8 A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v)
- 9 A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ _____
- 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)
- 11 a An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11 b A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 12 An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions - subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)
- 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) Check the box that describes the type of supporting organization ▶ Type 1 Type 2 Type 3

Provide the following information about the supported organizations. (See instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 An organization organized and operated to test for public safety Section 509(a)(4). (See instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)		15,863,188.	15,224,198.	13,176,898.	44,264,284.
16 Membership fees received	1,950,840.	1,841,612.	1,723,855.	1,631,385.	7,147,692.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc. purpose	40,959,953.	3,922,916.	2,052,018.	3,095,162.	50,030,049.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	201,081.	90,102.	99,476.	253,620.	644,279.
19 Net income from unrelated business activities not included in line 18.					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets.	-17,361.	24,268.	-30,742.	-91,968.	-115,803.
23 Total of lines 15 through 22.	43,094,513.	21,742,086.	19,068,805.	18,065,097.	101,970,501.
24 Line 23 minus line 17.	2,134,560.	17,819,170.	17,016,787.	14,969,935.	51,940,452.
25 Enter 1% of line 23	430,945.	217,421.	190,688.	180,651.	

26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 ▶	26a	
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts. ▶	26b	
c Total support for section 509(a)(1) test. Enter line 24, column (e) ▶	26c	
d Add: Amounts from column (e) for lines: 18 _____ 19 _____ 22 _____ 26b _____ ▶	26d	
e Public support (line 26c minus line 26d total) ▶	26e	
f Public support percentage (line 26e (numerator) divided by line 26c (denominator)). ▶	26f	%

27 Organizations described on line 12:		
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2004) _____ 0. (2003) _____ 0. (2002) _____ 0. (2001) _____ 0.		
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2004) _____ (2003) _____ 0. (2002) _____ 0. (2001) _____ 0.		
c Add: Amounts from column (e) for lines 15 _____ 44,264,284. 16 _____ 7,147,692. 17 _____ 50,030,049. 20 _____ 21 _____ ▶	27c	101,442,025.
d Add: Line 27a total 0. and line 27b total 0. ▶	27d	0.
e Public support (line 27c total minus line 27d total). ▶	27e	101,442,025.
f Total support for section 509(a)(2) test: Enter amount from line 23, column (e) ▶	27f	101,970,501.
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) ▶	27g	99.48 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) ▶	27h	0.63 %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See instructions.)
 (To be completed ONLY by schools that checked the box on line 6 in Part IV)

		N/A	
		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement)		

32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions?		
If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement.)			

33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities?		
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement)			

34 a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered 'Yes' to either 34a or b, please explain using an attached statement		
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions)
 (To be completed ONLY by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked 'a' and 'limited control' provisions apply

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
(The term 'expenditures' means amounts paid or incurred)			
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	0.
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	401,443.
38	Total lobbying expenditures (add lines 36 and 37)	38	401,443.
39	Other exempt purpose expenditures	39	46,576,347.
40	Total exempt purpose expenditures (add lines 38 and 39).	40	46,977,790.
41	Lobbying nontaxable amount. Enter the amount from the following table – If the amount on line 40 is – The lobbying nontaxable amount is – Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000	41	1,000,000.
42	Grassroots nontaxable amount (enter 25% of line 41).	42	250,000.
43	Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43	0.
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44	0.
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.			

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
 See the instructions for lines 45 through 50.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
45 Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.
46 Lobbying ceiling amount (150% of line 45(e))					6,000,000.
47 Total lobbying expenditures	401,443.	456,610.	386,895.	297,760.	1,542,708.
48 Grassroots non-taxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.
49 Grassroots ceiling amount (150% of line 48(e))					1,500,000.
50 Grassroots lobbying expenditures	0.	0.	0.	0.	0.

Part VI-B Lobbying Activity by Nonelecting Public Charities
 (For reporting only by organizations that did not complete Part VI-A) (See instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h.)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes.			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines c through h.)			

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting organization to a noncharitable exempt organization of:

Table with 3 columns: Description, Yes, No. Rows include (i) Cash, (ii) Other assets, b Other transactions (i-vi), and c Sharing of facilities, equipment, mailing lists, other assets, or paid employees.

d If the answer to any of the above is 'Yes,' complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

Table with 4 columns: (a) Line no, (b) Amount involved, (c) Name of noncharitable exempt organization, (d) Description of transfers, transactions, and sharing arrangements.

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? [] Yes [X] No

b If 'Yes,' complete the following schedule.

Table with 3 columns: (a) Name of organization, (b) Type of organization, (c) Description of relationship.

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PAGE 2, PART II, LINE 42
DEPRECIATION

<u>Description</u>	<u>Date</u> <u>Acquired</u>	<u>Method</u>	<u>Life</u>	<u>Cost</u>	Accumulated Depreciation Prior <u>Years</u>	<u>FY 2006</u> <u>Depreciation</u>
Furniture & Equipment	Various	SL	Various	<u>\$1,914,548</u>	<u>\$1,169,335</u>	<u>\$201,841</u>
TOTAL				<u>\$1,914,548</u>	<u>\$1,169,335</u>	<u>\$201,841</u>

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**COUNCIL OF CHIEF STATE SCHOOL OFFICERS
WASHINGTON, D.C.**

2005- FORM 990 - RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX

PAGE 4, PART IV, LINE 54

INVESTMENTS

Description	30-Jun-06		Description	30-Jun-05	
	Principal Amount or Number of Shares	Market Value		Principal Amount or Number of Shares	Market Value
1/10 Berkshire Hathaway	1	91,659	1/10 Berkshire Hathaway	1	83,500
99 Cents Only Stores	10,009	104,694	ABN AMRO Hldg NV	700	17,171
AES Corp	5,700	105,165	AES Corp	5,700	93,366
American Tower Corp	6,500	202,280	Alliance Gaming	1,000	14,020
Americredit Corp	4,200	117,264	American Tower Corp	6,500	136,630
Bally Technologies	4,389	72,287	Americredit Corp	4,200	107,100
Bank of America Corp	400	19,240	Wellpoint	250	34,820
Barclays PLC	500	22,890	Bank of America Corp	400	18,244
Bed Bath and Beyond	300	9,951	Bank of New York	1,100	31,658
Berkshire Hathaway CL B	5	15,215	Bed Bath and Beyond	300	12,534
Calamos Strategic Total Return	3,458	48,644	Berkshire Hathaway CL B	5	13,918
Carmax, Inc.	3,469	123,011	Burlington Resources	500	27,620
ConocoPhillips	360	23,591	Carmax, Inc.	2,000	53,300
Devon Energy	600	36,246	Calamos Strategic Total Return	3,202	44,668
Discovery Hldg Co CL A	90	1,317	Citigroup Inc	1,333	61,625
Enterprise Products	1,267	31,548	Devon Energy	600	30,408
Hershey Foods	600	33,042	Dover Motorsports	3,000	18,000
ING Clarion Global Real Estate	3,597	64,278	Enterprise Products	1,267	33,943
Intl Game Technology	1,664	63,132	Hershey Foods	600	37,260
Intl Speedway	2,000	92,800	ING Clarion Global Real Estate	3,291	50,879
Johnson & Johnson	300	17,976	Intl Speedway	2,000	112,600
Liberty Global Inc CLA	45	968	Johnson & Johnson	300	19,500
Liberty Global Ser C	45	926	Liberty Media	900	9,171
Liberty Media Interactive	225	3,884	Liberty Media Intl Ser A	45	2,097
Liberty Media Intl Ser A	45	3,770	Markel Corp	460	155,940
Markel Corp	460	159,620	Microsoft	600	14,904
Medtronic	400	18,768	Nokia	900	14,976
Microsoft	600	13,980	Novartis	300	14,232
Nokia	900	18,234	Penn National Gaming	8,400	613,200
Novartis	300	16,176	Pfizer	700	19,306
Penn National Gaming	14,500	562,309	PW Juniper Crossover	38,819	39,220
PW Juniper Crossover	38,819	39,732	UBS Global Allocation Fnd CL A	9,281	123,719
UBS Global Allocation Fnd CL A	9,794	135,746	Willis Group Holdings	450	14,724
Wellpoint	500	36,385	Wells Fargo	1,000	61,580
Wells Fargo	1,000	67,080			
Totals		\$2,373,807	Totals		\$2,135,833
NTOY Endowment		188,945	NTOY Endowment		195,793
Total		<u>\$2,562,752</u>	Total		<u>\$2,331,626</u>

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COUNCIL OF CHIEF STATE SCHOOL OFFICERS
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2005 - FORM 990 - RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX
PAGE 4, PART IV, LINE 62
SUPPORT AND REVENUE DESIGNATED FOR FUTURE PERIODS

30-Jun-06		30-Jun-05	
Data Partnership - Gates/Broad	2,390,952	Data Partnership - Gates/Broad	6,895,225
SCASS Projects - states	1,797,389	SCASS Projects - states	1,767,870
Wallace Readers Digest Foundation	2,212,472	Wallace Readers Digest Foundation	722,016
Arts Education Partnership - Various	419,403	Arts Education Partnership - Various	537,789
Nevada - SCASS LEP K-2	101,533	Nevada - SCASS LEP K-2	344,754
Meeting Sponsorships	518,500	Meeting Sponsorships	328,833
Oklahoma - SCASS TILSA	243,743	Oklahoma - SCASS TILSA	234,727
WVA - SCASS ASES	50,000	Wireless R&D Consortium	201,112
Wireless R&D Consortium	101,148	SEANet - Various	186,939
SEANet - Various	178,863	Arkansas subcontract	150,346
Arkansas subcontract	38,144	CELT Phase I & II - State Fees	140,775
CELT Phase I & II - State Fees	40,710	INTASC - State Fees	139,300
INTASC - State Fees	186,281	EIMAC - state fees	131,261
EIMAC - state fees	201,706	Joyce Foundation - Teacher Quality	114,129
Joyce Foundation - Teacher Quality	113,529	Oklahoma - SCASS LEP	108,475
Oklahoma - SCASS LEP	442,359	Charles Stewart Mott Foundation	105,822
Charles Stewart Mott Foundation	224,738	McAuliffe	93,765
Buffet	55,763	NCLB Cost Consortium - State Fees	82,633
Gates - HS Advocacy	82,649	IBM/Harvard	80,982
National Science Foundation	26,195	Health Education	64,478
Annie E Casey Foundation	57,972	Packard Foundation	37,771
University of Minnesota	10,791	School Leaders Licensing	33,337
Summer Institute registration fees	3,225	Texas Instruments	24,024
PREL Leadership	5,000	Louisiana contract	19,848
Former Chiefs Reunion	1,232	New Mexico	19,828
School Leaders Licensing	10,000	PEW Charitable Trusts	14,051
NTOY - various	549,656	University of Minnesota	10,795
		Summer Institute registration fees	7,750
Subtotal Grants	10,063,953	New Jersey - Math/Science Partnership	3,526
		DRC contract	2,332
Membership Dues	336,788	Former Chiefs Reunion	1,225
		CDDRE	628
TOTAL	\$10,400,741	NAEP Information Network	4
		Subtotal Grants	12,606,350
		Membership Dues	408,219
		TOTAL	\$13,014,569

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PAGE 3, PART III, STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

The Council of Chief State School Officers, through Leadership, Advocacy, and Service, assists chief state school officers and their organizations in achieving the vision of an American education system that enables all children to succeed in school, work, and life. Additionally, the Council works to ensure that each child is prepared to succeed as a productive member of a democratic society.

Leadership

CCSSO sponsored over 40 events targeting primarily chiefs and state education agency staff. Major meetings include the Summer Institute, the Annual Policy Forum, and the Legislative Conference. These events provide timely and relevant information, inform innovations in education, and guide states in building capacity. Our leadership focus is also supported by the National Teacher of the Year program and our relationship with other nonprofit and for-profit organizations.

Advocacy

Through targeted and effective advocacy, the Council provides a platform for chiefs to be heard by Congress, the White House, and the U.S. Department of Education. Council staff members work closely with chief state school officers and SEA staff to improve communication between SEAs and the federal government, advocate federal support for education, and strengthen and clarify the SEAs' roles in federal education programs.

Service

CCSSO supports SEAs in developing standards-based systems that enable all children to succeed. Initiatives of CCSSO's service to states include improved methods for collecting, analyzing, and using information and data for decision making; development of assessment resources; creation of high-quality professional preparation and development programs; emphasis on instruction suited for diverse learners; and the removal of barriers to academic success. Specific examples of services provided to members include research, publications, networking opportunities, and targeted technical assistance.

COUNCIL OF CHIEF STATE SCHOOL OFFICERS
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2005 - FORM 990 RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX
PAGE 5, PART V-A, OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES

<u>NAME AND ADDRESS</u>	<u>TITLE</u>
Valene Woodruff Secretary State Department of Education Post Office Box 1402 Townsend Building, Suite 2 Federal & Loockerman Streets Dover, Delaware 19903-1402	President
David P Driscoll Commissioner Commonwealth Department of Education 350 Main Street Malden, Massachusetts 02148	Vice-President
Elizabeth Burmaster Superintendent of Public Instruction Wisconsin Department of Public Instruction P O Box 7841 125 South Webster Street Madison, WI 53707	President Elect
Rick Melmer Secretary of Education State Department of Education 700 Governors Drive Pierre, SD 57501	Director
Susan Castillo Superintendent State Department of Education 255 Capitol Street, NE Salem, OR 97310-0203	Director
Wayne Sanstead Superintendent State Department of Public Instruction State Capitol, 11th Floor 600 East Boulevard Avenue Bismark, North Dakota 58505-0440	Director
Kathy Cox Superintendent of Education Georgia Department of Education 2066 Twin Towers East Atlanta, GA 30334	Director
D Kent King Commissioner Missouri Department of Elementary and Secondary Education 205 Jefferson Street PO Box 480 Jefferson City, MO 665102	Director
T Kenneth James Commissioner Arkansas Department of Education Four State Capitol Mall, Room 304 A Little Rock, AR 72201-1071	Director

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SCHEDULE A - ORGANIZATION EXEMPT UNDER 501 (C) (3)
PAGE 3, PART IV-A, LINE 22
OTHER INCOME

2004 Loss on Sale of Securities	(\$17,361)
2003 Gain on Sale of Securities	\$24,268
2002 Loss on Sale of Securities	(\$30,742)
2001 Loss on Sale of Securities	<u>(\$91,968)</u>
 TOTAL	 <u><u>(\$115,803)</u></u>

COUNCIL OF CHIEF STATE SCHOOL OFFICERSWASHINGTON, D.C.2005 - FORM 990 - RETURN OF ORGANIZATION EXEMPT FROM INCOME TAXPAGE 1, PART 1, LINE 8GAIN (LOSS) FROM SALE OF ASSETS OTHER THAN INVENTORY

Security	# Shares	<i>Basis</i>	<i>Amount Received</i>	<i>Gain (Loss)</i>
Penn National Gaming	100	306.00	3,624.27	3,318.27
Pfizer, Inc	700	25,730.25	18,466.13	(7,264.12)
ABN AMRO HLDG	700	17,109.00	21,868.72	4,759.72
Willis Group	450	16,652.70	15,163.25	(1,489.45)
Penn National Gaming	2,200	6,721.00	88,606.37	81,885.37
Bank of New York	1,100	25,436.57	37,665.84	12,229.27
Citigroup	1,333	15,696.31	62,459.12	46,762.81
Dover Motorsports	3,000	18,533.95	15,282.52	(3,251.43)
Burlington Resources	500	21,740.00	44,990.00	23,250.00
Totals		147,925.78	308,126.22	160,200.44

COUNCIL OF CHIEF STATE SCHOOL OFFICERS

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PAGE 8, PART VII, ANALYSIS OF INCOME-PRODUCING ACTIVITIES

93a Fees to cover costs associated with holding various meetings for membership and other educational personnel at which research and best practices, etc. are discussed is an integral part of the Council's purpose.

Other revenue includes the sale of publications that provide information on important educational issues.

93b Contracts and grants that have been determined to be for the purchase of goods or services from the Council.

Consortium fees paid by member states to participate in specific educational projects created to assist states with various education related problems.

94 Membership dues in support of the Council's purpose of ensuring quality education for all children.

53-0198090COUNCIL OF CHIEF STATE SCHOOL OFFICERSWASHINGTON, D.C.2005 - FORM 990 - RETURN OF ORGANIZATION EXEMPT FROM INCOME TAXPAGE 1, PART 1, LINE 20OTHER CHANGES IN NET ASSETS OR FUND BALANCES

Net Assets, July 1, 2005	
Unrestricted	\$2,375,502
Permanently Restricted	<u>148,293</u>
Subtotal	\$2,523,795
Gain (Loss) for year (Per 990)	319,073
Unrealized Gains (Losses) on Securities (net)	<u>5,867</u>
Net Assets, June 30, 2006	<u><u>\$2,848,735</u></u>