Citizen Audit.org

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047 2008

Department of the Treasury

Open to Public Inspection

| | | 2008 calendar year, | | | | | | | | | | |
|--|--|--|--|--|---|-------------------------------|--|---|---|---|--|--------------------------------------|
| B Ch | | | or tax year begin | nning Jul | 1 | <u>, 2008, and</u> | <u>d endin</u> | g Jun | | <u>, 2</u> | 009 | |
| | eck it a | applicable | C Name of organiz | zation | | | | | D Employ | er Identifica | tion Number | |
| - | Addr | ress change Please use IRS label | ACHIEVE, | INC. | | | | | 52-2 | 200642 | 9 | |
| | 7 | or print or type. | | | mail is not delivered to | street addr) | Room/s | uite | E Telepho | | | |
| <u> </u> | 7 | See | 1775 EYE S | STREET, N | TWJ | | 410 | | (20) | 2) 419 | -1540 | |
| - | = | Instruc- | City, town or cou | | <u> </u> | State ZIP | code + 4 | | (20 | 2) 413 | 1340 | |
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| Ļ | _ Ame | ended return | WASHINGTO | | | DC 20 | 0006 | | | | ,423,138. | |
| L | Appl | | and address of princip | | | | | | a group return | | ₽ ™ ₽ | X No |
| | | | L COHEN 13912 1 | MILLS AVENUE | SILVER SPRI | NG MD 20 | 0904 | • • | affiliates incli attach a list | | tions) Yes [| No |
| <u> </u> | Tax-e | exempt status X 501 | l(c) (3)◀ | (insert no.) | 4947(a)(1) | or 5 | 527 | | | | -, | |
| J | Webs | site: ► N/A | | | | | | H(c) Group | exemption nu | mber - | _ | |
| K | Type of | f organization X Corpora | ation Trust | Association | Other ► | L Year | of Format | tion 199 | 6 Mis | tate of legal | domicile DC | |
| Part | | Summary | - | | • | | | | | | | |
| | | Briefly describe the org | anization's miss | ion or most sig | inificant activities | : PROV | IDES | NATIO | NAL LE | ADERSI | HIP ON | |
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| Activ <mark>ities &</mark> Governance | | otal number of volunt | | | | • | | | | 6 0 | | |
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| - | _ | otal revenue – add lir | | | art viii, columii (| A), IIIIe 12 | <u>, . </u> | + | , 204, 0 | 20. | 1,423,1 | . 50 . |
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| 1 | | Grants and similar amo | | | | • | • • | | | | | |
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| Form | 1990 (2008) ACHIEVE, INC. | 52-2006429 | Page 2 |
|------|--|------------------------|----------------|
| Pai | t III Statement of Program Service Accomplishments (see instructions) | | |
| 1 | Briefly describe the organization's mission: | <u> </u> | |
| | PROVIDES NATIONAL LEADERSHIP ON ACADEMIC STANDARDS, ASSESSMENTS | | |
| | AND ACCOUNTABILITY TO PREPARE ALL YOUNG PEOPLE FOR POSTSECONDARY | | |
| | | | |
| | EDUCATION, WORK AND CITIZENSHIP. | | |
| | | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | prior | _ |
| | Form 990 or 990-EZ? | Tyes | X No |
| | If 'Yes,' describe these new services on Schedule O. | | _ |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services | s? \ Ye : | s X No |
| | | s; [16. | . <u> </u> |
| | If 'Yes,' describe these changes on Schedule O. | | _ . |
| 4 | Describe the exempt purpose achievements for each of the organization's three largest program services by and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allo | expenses. Section 50 | 01(c)(3) |
| | expenses, and revenue, if any, for each program service reported | ocations to others, th | ie ioiai |
| | expenses, and revenue, it dry, the east program control reported | | |
| | | | |
| 4 a | (Code:) (Expenses \$ 3,502,688, including grants of \$ 2,962,354.) (Re | venue \$ 2,9 | 62,354.) |
| | PROVIDE CONTENT-RELATED SERVICES, INCLUDING REVIEWS OF STATE | | |
| | EDUCATION STANDARDS AND ASSESSMENTS, AND CONDUCT EDUCATION POLICY | | |
| | | | |
| | RESEARCH. | | |
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| 4 t | (Code:) (Expenses \$1,859,022. including grants of \$1,859,022.) (Re | | 59,022.) |
| | DEVELOP AND IMPLEMENT A COMMUNICATION STRATEGY THAT INCREASES AWAY | RENESS | |
| | AND SUPPORT FOR A COLLEGE AND CAREER-READY POLICY AGENDA AT BOTH | | |
| | THE NATIONAL AND STATE LEVEL. | | |
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| 40 | (Code:) (Expenses \$ 913,644. including grants of \$ 386,194.) (Re | venue \$ 3 | 86,194.) |
| | PROVIDE ASSISTANCE TO STATES AS THEY WORK TO ADOPT COLLEGE AND | | |
| | CAREER-READY POLICIES. MAJOR RESPONSIBILITIES INCLUDE SERVICES TO | STATES | |
| | | | |
| | AND ASSIST IN COALITION-BUILDING AND STAKEHOLDER ENGAGEMENT STRATE | FG1F9. | |
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| | | <u> </u> | |
| 40 | Other program services. (Describe in Schedule O.) | | |
| | (Expenses \$ including grants of \$) (Revenue \$ | |) |
| Δο | Total program service expenses ► \$ 6,275,354. (Must equal Part IX, Line 25, column (B).) | | |
| | Total program or rate of periods - 7 0/2/0/30/3/ (must equal t art m, ame 20, column (D)) | | |

Form 990 (2008) ACHIEVE, INC.

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-------------|---|------|-----|-----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A | 1 | x | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If 'Yes,' complete Schedule C, Part II | 4 | | X |
| 5 | Section 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If 'Yes,' complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III | 8 | | x |
| | Complete Schedule D, Fait III | - | | |
| 9 | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV | 9 | | х |
| 10 | Did the organization hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V | 10 | | Х |
| 11 | Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If 'Yes,' complete Schedule D, Parts VI, VIII, IX, or X as applicable | 11 | х | |
| 12 | Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII | 12 | х | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E | 13 | | Х |
| 14 a | Did the organization maintain an office, employees, or agents outside of the U.S.? | 14a | | Х |
| t | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U.S.? If 'Yes,' complete Schedule F, Part I | 14b | | х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Part II | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Part III | 16 | | <u>x</u> |
| 17 | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If 'Yes,' complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II | 18 | | <u> </u> |
| 19 | Did the organization report more than \$15,000 on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III | 19 | | <u> x</u> |
| 20 | Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H | 20 | | Х |
| 21 | Did the organization report more than \$5,000 on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II. | 21 | | Х |
| 22 | Did the organization report more than \$5,000 on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer 'Yes' to Part VII, Section A, questions 3, 4, or 5? If 'Yes,' complete Schedule J | 23 | х | |
| | | | | |
| 248 | a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer questions 24b-24d and complete Schedule K If 'No,'go to question 25 | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| • | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I | 25a | | х |
| t | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If 'Yes,' complete Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II | 26 | | х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III | 27 | | х |
| BAA | | Form | 990 | (2008) |

Form 990 (2008) ACHIEVE, INC.

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|----|---|-----|-----|-----|
| 28 | During the tax year, did any person who is a current or former officer, director, trustee, or key employee: | | | |
| | a Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively | | | |
| | with other person(s) listed in Part VII, Section A)? If 'Yes,' complete Schedule L, Part IV' | 28a | _ | X |
| ! | have a family member who had a direct or indirect business relationship with the organization? If 'Yes,' complete Schedule L, Part IV | 28b | | Х_ |
| • | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If 'Yes,' complete Schedule L, Part IV | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M | 29 | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i> | 30 | | х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I | 31 | | х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I | 33 | | х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | х |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 | 35 | | х |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2. | 36 | | х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI | 37 | _ | х |
| | | _ | | ^^^ |

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Form **990** (2008)

| Form 990 (2008) ACHIEVE, INC. | 52-2006429 | F | age 5 |
|---|--------------------|-------|----------|
| Part V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | | Yes | No |
| 1.a Enter the number reported in Box 3 of form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable | 55 | | |
| b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . 1b | 0 | | |
| c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable (gambling) winnings to prize winners? | gaming 1c | | ļ |
| 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 27 | | |
| 2b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | . 2b | X | |
| Note. If the sum of lines 1a and 2a is greater than 250, you be required to <i>e-file</i> this return. (see instructions) | | | |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? | 3a | | х |
| b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O | 3b | | |
| 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authorit | v over, a | | - |
| financial account in a foreign country (such as a bank account, securities account, or other financial account) b If 'Yes,' enter the name of the foreign country: |)? . 4a | | X |
| See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , Report of Foreign Bank and | | | |
| Financial Accounts. | | | |
| 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . | 5a | | X |
| b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | _X_ |
| c If 'Yes,' to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regardi Prohibited Tax Shelter Transaction? | ng . 5 c | | |
| 6a Did the organization solicit any contributions that were not tax deductible? | 6a | | X |
| b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or git deductible? | fts were not 6b | | ı |
| 7 Organizations that may receive deductible contributions under section 170(c). | | | |
| a Did the organization provide goods or services in exchange for any quid pro quo contribution of more than \$7 | 5? . 7a | | X |
| b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? | . 7b | | |
| c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was require Form 8282? | red to file | | |
| d If 'Yes,' indicate the number of Forms 8282 filed during the year | | | |
| e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g For all contributions of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h For all contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as i | required? 7h | | |
| 8 Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization excess business holdings at any time during the year? | 3) n, have | | 1 |
| 9 Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds. | - | | |
| a Did the organization make any taxable distributions under section 4966? | 9a | | |
| b Did the organization make any distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 Section 501(c)(7) organizations. Enter | | | |
| a Initiation fees and capital contributions included on Part VIII, line 12 | | - 1 | |
| b Gross Receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | I | 1 |
| 11 Section 501(c)(12) organizations. Enter: | | l | |
| a Gross income from other members or shareholders | | | 1 |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) | | | |
| 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year . 12b | | | |
| BAA | Form | 990 (| 2008) |

Part VI Governance, Management and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

| Seg | tion A. Governing Body and Management | | | |
|-----|--|--------|--|----------|
| , | For each 'Yes' response to lines 2-7b below, and for a 'No' response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O See instructions | | Yes | No |
| 1: | Enter the number of voting members of the governing body [1a 10] | J | | 1 |
| | Enter the number of voting members that are independent |] | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3 | | |
| 4 | Did the organization make any significant changes to its organizational documents | 4 | | X |
| | since the prior Form 990 was filed? | | | |
| 5 | Did the organization become aware during the year of a material diversion of the organization's assets? | 5 | | Х |
| 6 | Does the organization have members or stockholders? | 6 | | Х |
| 7 | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? | 7a | | х |
| ı | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | |
| ; | The governing body? | 8a | X | |
| ı | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Does the organization have local chapters, branches, or affiliates? | 9a | | X |
| ı | If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? | 9b | | |
| 10 | Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990 | 10 | х | |
| 11 | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O | 11 | | x |
| Sec | tion B. Policies | | | |
| | | | Yes | No |
| 12 | Does the organization have a written conflict of interest policy? If 'No,' go to line 13 | 12a | | Χ |
| 1 | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | | |
| 4 | Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done | 12c | | |
| 13 | Does the organization have a written whistleblower policy? | 13 | | <u>X</u> |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision: | | , | |
| ; | The organization's CEO, Executive Director, or top management official? | 15a | Х | |
| 1 | Other officers of key employees of the organization? | 15 b | Х | |
| | Describe the process in Schedule O. (see instructions) | | | |
| 16 | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16 a | | |
| I | If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt | 401 | | |
| Car | status with respect to such arrangements? | 16 b | L | |
| | tion C. Disclosures | | | |
| | List the states with which a copy of this Form 990 is required to be filed District of Columbia | | <u>, </u> | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available. Check all that apply. | ulable | for pu | blic |
| | Own website | | | |
| | Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy statements available to the public. | | | ıal |
| | State the name, physical address, and telephone number of the person who possesses the books and records of the organ RANDY FISER 1775 EYE STREET, NW, #410 WASHINGTON DC 20006 (2) | zation | | L540 |
| BAA | | | 990 (| |
| | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) or more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$100,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees, highest compensated employees; and former such persons.

Check this box if the organization did not compensate any officer, director, trustee, or key employee. (B) (c) (E) **(F)** Average hours Position (check all that apply) Reportable compensation from Estimated Name and Title Reportable compensation from related organizations (W-2/1099-MISC) amount of other compensation per week Officer mshintonal loistee erriployee adıvıdı al truster the organization (W-2/1099-MISC) from the quecor organization and related organizations ŭ employee contrarisated GOVERNOR MICHAEL F EASLEY 1.00 0 0 0. CO-CHAIR Х ARTHUR F RYAN CO-CHAIR 1.00 Х 0. 0 0. KERRY KILLINGER 0. 1.00 Х 0. 0 VICE-CHAIR GOVERNOR TIM PAWLENTY VICE-CHAIR 1.00 Х 0. 0 0. CRAIG R BARRETT 0 0. 0. 1.00 Х BOARD OF DIRECTOR GOVERNOR DONALD CARCIERI 0. BOARD OF DIRECTOR 0 0. 1.00 Х GOVERNOR JENNIFER GRANHOLM 0. 0. 0 BOARD OF DIRECTOR 1.00 Х W.G.JURGENSEN 0. 1.00 0. 0 BOARD OF DIRECTOR Х GOVERNOR EDWARD G RENDELL BOARD OF DIRECTOR 1.00 Х 0. 0. 0. EDWARD B RUST, JR 1.00 0. 0 0. BOARD OF DIRECTOR X MICHAEL COHEN X 0 0. PRESIDENT 40.00 Х 266,800. MATTHEW GANDAL 0. 40.00 X 198,500. 0. EXEC.V.P. SANDRA BOYD 0. VP, STRATEGIC C & O 40.00 X 0. 182,000 LAURA McGIFFERT 0. 40.00 X 0 153,000. VP, CONTENT & POLICY T.JASON WEEDEN 0. X 0 CHIEF ADMINI.OFF 40.00 135,000 NEVIN BROWN 0. 0 SENIOR FELLOW 40.00 Х 110,000. JOANNE ERESH 0. Ο. SEIOR FELLOW 40.00 128,782

| Part VII Section A. Officers, Directors, Trus | tees, k | (ey | En | ıplo | oye | es, | an | d Highest Con | pensated Emp | loyees | (COI | nt.) |
|--|---------------------|----------|-----------------------|---------------|---------------|---------------------------|---------------|--|--|----------|----------------------|----------|
| (A) | (B) | | | ((| c) | | | (D) | (E) | | (F) | |
| Name and Title | Average hours | | r — | _ | | | | Reportable compensation from | Reportable compensation from | | stimated | |
| | nours per week | Indivi | Institutional trustee | Officer | Key | Highest compensatemployee | Former | the organization (W-2/1099-MISC) | related organizations (W-2/1099-MISC) | com | pensation the | |
| | | dual | tion | 백 | employee | est co | <u> </u> | | | an | anızatıo d relate | d |
| | | trust | al tr | | byee | aduc | | | | orga | anization | IS |
| | | e | stee | | | nsat | | | | | | |
| | | | | | | e e | | | | | | |
| KAYE FORGIONE | | - | | | | | | | | | | |
| SENIOR FELLOW | 40.00 | | | | | Х | | 151,200. | 0. | | | 0. |
| JEAN SLATTERY | | | | | | | | | | | | |
| SENIOR FELLOW | 40.00 | Ĺ | L | | | X | | 144,060. | 0. | | | 0. |
| DOUGLAS SOVDE | | | | | | | | | _ | | | _ |
| SENIOR FELLOW | 40.00 | | ļ | | | X | <u> </u> | 120,000. | 0. | ļ | | 0. |
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| | 1 | | | | | | | | | | | |
| 1 b Total | | • | • | • | | • | | 1,589,342. | 0. | | | 0. |
| 2 Total number of individuals (including those in 1a) w | ho recei | ved | mor | e th | an S | \$100 | 0,000 | 0 in reportable con | npensation from the |) | | |
| organization ► 10 | | | | | | | | | | | | |
| | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, director of | or truste | e, ke | ey e | mplo | oyee | e, or | high | hest compensated | employee | ļ | | <u> </u> |
| on line 1a? If 'Yes,' complete Schedule J for such in | dividual | | | | | | | | • | 3 | | X |
| 4 For any individual listed on line 1a, is the sum of rep the organization and related organizations greater th | ortable an \$150 | com | pen | satio 'Yes | on a s' co | ind d amb | othei lete | r compensation fro Schedule J for suc | om ch | <u> </u> | | |
| individual | | ,,,,,,,, | | | | حرح | .0.0 | | • | 4 | X | |
| 5 Did any person listed on line 1a receive or accrue co | mpensa | ation | fror | m ar | ny u | nrela | ated | organization for s | ervices | | | |
| rendered to the organization? If 'Yes,' complete School | edule J | or s | uch | pers | son | | | <u> </u> | | . 5 | | Х |
| Section B. Independent Contractors 1 Complete this table for your five highest compensate | d inden | ende | nt c | ontr | act | ore t | hat | received more tha | n \$100 000 of | | - | |
| compensation from the organization. | u iiiuep | enue | 311L C | ,0110 | acı | 015 1 | ııaı | received more tha | | | _ | |
| (A) | | | | | | | | (B) | , | ((| C) | |
| Name and business addres | s | | | | | | | Description of | of Services | Compe | nsatio | |
| EDUCATION CATALYSTS KE | | | | OH | | | | CONSULTING | | | 13,4 | |
| EDUCTAION FIRST CONSULTING SE | | | | WA | | 81 | | CONSULTING | | | 79,7 | |
| SUE PIMENTEL, INC. HA | | | | NH | | _ | 55 | | | | 47,4 | |
| CHRISTINE TELL GL | ENEDEN | BEA | ACH | OR | | 73 | סט | CONSULTING | | | <u>23, 6</u> | ,50. |
| | | | | _ | | | | | | | | |
| 2. Total number of independent contractors (including t | haaa .= | 1\ | .ba. | | | l | | 200 \$100 000 -0 | | | | |

compensation from the organization >

| Pa | <u>rt VIII S</u> | tatement of R | evenue | | | | | |
|--|---|--|-----------------|--------------------|---------------------------------------|--|---|---|
| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS | b Memil c Fundi d Relate e Govern f All othe similar | rated campaigns bership dues raising events ed organizations ment grants (contribut er contributions, gifts, amounts not included sh contribus included in | | 7,359,888. | | | | |
| 8 € | h Total | . Add lines 1a-1f | | | 7,359,888. | | | |
| - E | | | | Business Code | | | | |
| Ä | 2a | | | | | | | |
| Ã | b | | | | | | | |
| 5 | с | | | | | | | |
| SER | d | | | | | | | |
| Ą | е | | _ | | | | | |
| PROGRAM SERVICE REVENUE | f All ot | her program service | | | | | | |
| 78 | g Total. | . Add lines 2a-2f | | • | | | | |
| | other 4 Incom | tment income (inc similar amounts) ne from investmen | | bond proceeds | 44,438. | 44,438. | 0. | 0. |
| | 5 Royal | ities | () Post | (v) Paragal | | | | |
| | 6a Gross b Less: | s Rents rental expenses | (i) Real | (II) Personal | • | | | |
| | | income or (loss) | | | | | | |
| | d Net re | ental income or (lo | ss) | | | | | |
| | | amount from sales of other than inventory . | (i) Securities | (II) Other | | | | |
| | and sal | ost or other basis les expenses or (loss) | | | | | | |
| | | ain or (loss) | <u> </u> | <u> </u> | | | | |
| NE | 8a Gross | s income from fund ncluding \$ | draising events | | | | | |
| OTHER REVENU | | ntributions reported Part IV, line 18 | • | a | | | | |
| Ħ | | direct expenses | | ь | | | | |
| • | c Net in | ncome or (loss) fro | m fundraising e | vents | | | | |
| | See F | • | | a | | | | |
| | | direct expenses | | b | | | | |
| | c Net in | ncome or (loss) fro | m gaming activ | ities | | | | |
| | and a | s sales of inventory illowances cost of goods sold | | ab | | | | 1 |
| | | cost of goods sold ncome or (loss) fro | | | The se in many when we a | | | |
| | CINELIII | Miscellaneous Reven | | Business Code | | | | |
| | 11a OTH | ER REVENUES | | 999999 | 18,812. | 18,812. | 0. | 0. |
| | p | | | | | | | <u> </u> |
| | c | | | | · · · · · · · · · · · · · · · · · · · | | | |
| | d All oth | her revenue . | | | | | | |
| | | Add lines 11a-11d | d. | • | 18,812. | | | |
| | 12 Total | Revenue. Add line | | 5, 6d, 7d, 8c, 9c, | - | | | |
| | 10c a | and lle | | ▶ | 7.423.138. | 63.250. | n | l n |

Page 10

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| | not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|----------|---|-----------------------|------------------------------|-------------------------------------|--------------------------------|
| 1 | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 | | | | : |
| 2 | Grants and other assistance to individuals in the U.S. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | · · |
| 5 | Compensation of current officers, directors, trustees, and key employees | | | | |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1) and persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | | | | |
| 8 | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | | | | |
| 11 | Fees for services (non-employees) | | | | |
| а | Management . | | | | |
| t | Legal | 14,094. | 14,094. | 0. | 0. |
| C | Accounting | | | | |
| c | Lobbying . | | | | |
| e | Prof fundraising svcs See Part IV, In 17 | | | | |
| f | Investment management fees | | | | |
| ç |) Other | | | | |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | | 1 | | |
| 14 | Information technology | | <u>.</u> | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | | | | |
| 17 18 | Travel Payments of travel or entertainment expenses for any federal, state, or local | 456,786. | 437,099. | 19,687. | 0. |
| 10 | public officials | 503 650 | E02 E75 | 75. | |
| | Conferences, conventions, and meetings . Interest | 593,650. | 593,575. | /5. | 0. |
| | Payments to affiliates | | | | |
| | Depreciation, depletion, and amortization | 43,121. | 0. | 43,121. | 0. |
| 23 | Insurance | | | | |
| 24 | Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.) | | | | |
| а | SALARIES & RELATED COSTS | 3,466,176. | 3,091,236. | 374,940. | 0. |
| t | CONTRACTED SERVICES | 1,790,530. | 1,686,439. | 104,091. | 0. |
| c | POSTAGE AND SHIPPING | 19,079. | 12,132. | 6,947. | 0. |
| c | FACILITIES COSTS | 335,253. | 215,040. | 120,213. | 0. |
| e | OTHER COSTS | 173,774. | 84,871. | 88,903. | 0. |
| | All other expenses | 361,889. | 140,868. | 221,021. | 0. |
| | Total functional expenses. Add lines 1 through 24f | 7,254,352. | 6,275,354. | 978,998. | 0. |
| | Joint Costs. Check here ► ☐ If following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |
| 3 A A | | | | | Form 990 (2008) |

| <u> </u> | | | | | | | |
|-------------|----------|---|----------------|-------------------------|---------------------------------------|------|---|
| | | | | 1 | (A) Beginning of year | | (B) End of year |
| | 1 | Cash – non-interest-bearing | | | 1,905,853. | 1 | 92,210. |
| | 2 | Savings and temporary cash investments | | , , , | 2,221,820. | 2 | 4,391,441. |
| | 3 | Pledges and grants receivable, net | | · | 68,650. | 3 | 283,334. |
| | 4 | Accounts receivable, net | | · | 30,820. | 4 | 30,820. |
| | 5 | Receivables from current and former officers, directors | s truste | es, kev employees. | 30,020. | | 30,020. |
| | • | or other related parties. Complete Part II of Schedule | L | | | 5 | |
| | 6 | Receivables from other disqualified persons (as define | d under | section 4958(f)(1)) | | | |
| | | and persons described in section 4958(c)(3)(B). Comp | lete Pa | rt II of Schedule L . | | 6 | |
| A S S E T S | 7 | Notes and loans receivable, net | | [| | 7 | |
| Ē | 8 | Inventories for sale or use | | | | 8 | |
| Ś | 9 | Prepaid expenses and deferred charges . | | [_ | 40,997. | 9 | 40,997. |
| | 10a | Land, buildings, and equipment: cost basis | 10a | 482,911. | | | , |
| | b | Less accumulated depreciation. Complete Part VI of | |]_ | | | |
| | | Schedule D | 10Ь | 354,529. | 123,420. | 10 c | 128,382. |
| | 11 | Investments - publicly-traded securities | | | | 11 | |
| | 12 | Investments – other securities. See Part IV, line 11 | | . [| | 12 | |
| | 13 | Investments – program-related See Part IV, line 11 | | . [| | 13 | |
| | 14 | Intangible assets . | | | | 14 | |
| | 15 | Other assets. See Part IV, line 11 . | | | | 15 | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line | 34) | | 4,391,560. | 16 | 4,967,184. |
| | 17 | Accounts payable and accrued expenses . | | . [| 353 , 235. | 17 | 294,335. |
| | 18 | Grants payable | | L | | 18 | |
| | 19 | Deferred revenue | | L | 2,418,570. | 19 | 2,884,308. |
| Ļ | 20 | Tax-exempt bond liabilities . | | | | 20 | |
| Ą | 21 | Escrow account liability Complete Part IV of Schedule | D D | | | 21 | |
| L | 22 | Payables to current and former officers, directors, trus | tees, ke | y employees, | | | <u>, </u> |
| ł | | highest compensated employees, and disqualified pers | sons Co | emplete Part II | · · · · · · · · · · · · · · · · · · · | - | |
| É | - | of Schedule L | | _ | | 22 | |
| S | 23 | Secured mortgages and notes payable to unrelated thi | ra partie | es . | | 23 | |
| | 24 | Unsecured notes and loans payable | | • • | | 24 | |
| | 25 | Other liabilities Complete Part X of Schedule D | | • - | 2,771,805. | 25 | 2 170 642 |
| | 26 | Total liabilities. Add lines 17 through 25 | V === | d complete lines | 2,771,803. | 26 | 3,178,643. |
| N E | | Organizations that follow SFAS 117, check here ► 27 through 29 and lines 33 and 34. | X and | complete lines | | | |
| | 27 | Unrestricted net assets | | - | 1,619,755. | 27 | 1,788,541. |
| SSE | 27 | | | <u> </u> | 1,019,733. | 28 | 1,700,341. |
| Ī | 28 29 | Temporarily restricted net assets | | • • • • • • | | 29 | |
| Q R | 29 | Permanently restricted net assets Organizations that do not follow SEAS 117, check has | | and complete | | 25 | |
| | | Organizations that do not follow SFAS 117, check her lines 30 through 34. | e - | and complete | | | |
| FUZD | 30 | Capital stock or trust principal, or current funds | | - | | 30 | |
| | 31 | Paid-in or capital surplus, or land, building, and equip | mont fur | ,, <u> </u> | | 31 | |
| č | 32 | Retained earnings, endowment, accumulated income, | | _ | | 32 | |
| Ň | 33 | Total net assets or fund balances. | or other | lulius | 1,619,755. | 33 | 1,788,541. |
| BALAZCES | 34 | Total liabilities and net assets/fund balances | • | · · · | 4,391,560. | 34 | 4,967,184. |
| | irt XI | | - | | 4,331,300. | 34 | 4,501,104. |
| ٠٠٠ | ii C XI | T maneral statements and reporting | | | | | Yes No |
| 1 | Acc | counting method used to prepare the Form 990. | ash | X Accrual | Other | | 1100 |
| | | re the organization's financial statements compiled or re | | | | | . 2a X |
| - | | re the organization's financial statements complied of the | | • | | • | 2b X |
| | | Yes' to 2a or 2b, does the organization have a committee | | | or oversight of the aud | ıt. | ' |
| | rev | iew, or compilation of its financial statements and selec | tion of a | an independent accoun | tant? . | | 2c X |
| 3 | a As | a result of a federal award, was the organization required that and OMB Circular A-133? | ed to ur | dergo an audit or audit | s as set forth in the Sii | ngle | |
| | | | | | • • • • | | 3a X |
| <u></u> | _ | Yes,' did the organization undergo the required audit or | audits? | | | | 3b Form 990 (2008) |
| BA | ~ | | | | | | 1 01111 220 (2000) |

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

2008

OMB No 1545-0047

To be completed by all section 501 (c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

Employer identification number

| ACH | ΙE | VE, | INC. | | | | | | | 52-20 | 006429 | 9 | | |
|-------|-----------|------------------------|--|---|--|-------------------------|---|------------------------|--|-----------------------|--|----------------------------|-----------------|-----------|
| Part | : I | Rea | son for Pu | blic Charity Statu | s (All organizations | must o | comple | te this | part.) | (see ı | nstruct | ions) | | |
| The o | rgai | nızatıc | on is not a pri | vate foundation because | se it is: (Please check on | ly one o | rganızatı | on) | | | | | | |
| 1 | | A chu | ırch, conventi | on of churches or asso | ciation of churches descr | ribed in s | section | 170(b)(1 |)(A)(i). | | | | | |
| 2 | П | A sch | nool described | I in section 170(b)(1)(A | A)(ii). (Attach Schedule E | .) | | | | | | | | |
| 3 | П | A hos | spital or coope | erative hospital service | organization described is | n sectio | n 170(b) | (1)(A)(ii | i). (Atta | ch Sche | dule H.) | | | |
| 4 | П | A me | dical research | n organization operated | d in conjunction with a ho | spital de | escribed | ın secti | on 170(| b)(1)(A)(| (iii). Ente | r the hosp | tal's | |
| | | | e, city, and sta | • | | | | | | | | | | |
| 5 | | An or 170(b | ganization op)(1)(A)(iv). ((| erated for the benefit of Complete Part II) | of a college or university | owned o | r operat | ed by a | governr | mental u | nit descr | ibed in sec | :tion | |
| 6 | | | | | overnmental unit describ | | | | | | | | | |
| 7 | X | An or | ganization the ction 170(b)(1 | at normally receives a I XAXvi). (Complete Pa | substantial part of its sup art II.) | oport fro | n a gov | ernment | al unit d | or from t | he gener | al public d | escrib | ed |
| 8 | 닏 | | | | 70(b)(1)(A)(vi). (Complete | | - | | | | | | | |
| 9 | | from inves June | activities rela tment income 30, 1975. Sei | ted to its exempt funct and unrelated busines e section 509(a)(2). (Co | • | exceptio ection 5 | ns, and 11 tax) f | (2) no r rom bus | nore tha sinesses | an 33-1/3 acquire | 3 % of its d by the | s support fr organizati | rom ar | oss |
| 10 | \square | | • | - | exclusively to test for pub | | | | | | | | | |
| 11 | | more | publicly supp | orted organizations de | exclusively for the benefit escribed in section 509(a ation and complete lines |)(1) or s | ection 5 | 09(a)(2) | ions of, See s e | or carry ection 50 | out the 09(a)(3). | purposes of Check the | of one box t | or hat |
| | | a 🗌 | Type I | b 🗌 Type II | c 🗌 Type III | I – Fund | tionally | ıntegrate | ed | | d 🗌 | Type III- | Other | |
| е | | By ch than 509(a | foundation ma | ox, I certify that the organagers and other than | ganization is not controlle none or more publicly su | d directl pported | y or indi organiza | rectly by itions de | y one or escribed | more di | isqualifie on 509(a | d persons)(1) or sec | other tion | |
| f | | If the | , , , | received a written dete | ermination from the IRS t | hat is a | Type I, T | ype II o | r Type I | II suppo · | rting org | anızatıon, | | |
| g | | Since | August 17, 2 | 2006, has the organizat | tion accepted any gift or | contribu | tion fron | n any of | the foll | owing pe | ersons? | | | |
| _ | | | _ | _ | | | | | | | | | Yes | No |
| | | (1) | a person who below, the go | o directly or indirectly obverning body of the su | controls, either alone or to apported organization? | ogether v | with pers | sons des | scribed | ın (ıı) an | d (III) | 11 g (i) | | |
| | | (ii) | a family men | nber of a person desc | ribed in (i) above? | | | | | | • | 11 g (ii) | <u> </u> | |
| | | (iii) | a 35% contro | olled entity of a person | described in (i) or (ii) ab | ove? | | | | | | 11 g (iii) | | |
| h | | Provi | de the followi | ng information about th | ne organizations the orga | nızatıon | support | 5 | | | | | | _ |
| | (i | | of Supported anization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions)) | organizat (i) lister | Is the uon in cold in your erning ment? | the organ | ou notify ization in (i) of upport? | organizat | s the ion in col zed in the S ? | (vii) Amou | ıt of Sup | port |
| | | | | | | Yes | No | Yes | No | Yes | No | | | |
| | | | | | | | | | | | | | | |
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| Total | | | | | | |] | | | | | | | |

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule A (Form 990 or 990-EZ) 2008

52-2006429 Schedule A (Form 990 or 990-EZ) 2008 ACHIEVE, INC. Page 2 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I.) Section A. Public Support Calendar year (or fiscal year beginning in) ► (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total Gifts, grants, contributions and membership fees received. (Do not include 'unusual grants') . . 4,556,211. 5,501,678. 5,686,306. 6,146,148. 7,359,888. 29,250,231. Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge . . 4,556,211.|5,501,678.|5,686,306.|6,146,148.|7,359,888.|29,250,231. Total. Add lines 1-3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 19,133,371. Public support. Subtract line 5 10,116,860. from line 4 Section B. Total Support Calendar year (or fiscal year (a) 2004 (b) 2005 (c) 2006 (d) 2007 (e) 2008 (f) Total beginning in) 7 Amounts from line 4 4,556,211. 5,501,678. 5,686,306. 6,146,148. 7,359,888. 29,250,231. Gross income from interest, dividends, payments received on securities loans, rents. royalties and income form 82,280 112,967 298,328. 10,542 48,101 44,438 similar sources Net income form unrelated business activities, whether or not the business is regularly carried on Other income. Do not include gain or loss form the sale of čapital assets (Explain in 0 0 0 5,505 18,812. 24,317. Part IV.) Total support. Add lines 7 29,572,876. through 10 12 12 Gross receipts from related activities, etc (see instructions) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ | Section C. Computation of Public Support Percentage 34.21% 14 14 Public support percentage for 2008 (line 6, column (f) divided by line 11, column (f) . . 15 38.78% 15 Public support percentage for 2007 Schedule A, Part IV-A, line 26f 16a 33-1/3 support test - 2008. If the organization did not check the box on line 13, and the line 14 is 33-1/3 % or more, check this box **►** [X] and stop here. The organization qualifies as a publicly supported organization b 33-1/3 support test - 2007. If the organization did not check a box on line 13, or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. 17a 10%-facts-and-circumstances test - 2008. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10%

or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. **b 10%-facts-and-circumstances test** — **2007.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and **stop here.** Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line, 13, 16a, 16b, 17a, or 17b, check this box and see instructions BAA Schedule A (Form 990 or 990-EZ) 2008

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| (Complete only if you chec Section A. Public Support | and don on the | | | | | | |
|--|----------------------------|----------------------|---------------------------------------|---------------------|--|---------|-------------|
| Calendar year (or fiscal yr beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 200 | 08 | (f) Total |
| Gifts, grants, contributions and membership fees received (Do not include 'unusual grants.') | | , | , , , , , , , , , , , , , , , , , , , | | | | |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in a activity that is related to the organization's tax-exempt purpose | | | | | | | |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | | - |
| Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | |
| The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | |
| 7 a Amounts included on lines 1, 2, 3 received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, 12 feet and 15 feet a | | | | | | | |
| and 12 for the year or \$5,000 c Add lines 7a and 7b | • | | | | | | · - · · · |
| 8 Public support (Subtract line | | | | | | | |
| 7c from line 6) | | | | | | | |
| Section B. Total Support | | | | 1 | | | |
| Calendar year (or fiscal yr beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 200 | 18 | (f) Total |
| 9 Amounts from line 6 | (4) 2004 | (6) 2003 | (6) 2000 | (4) 2007 | (6) 200 | ,, | (i) Total |
| 10 a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income form similar sources | | | | | | | |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | |
| c Add lines 10a and 10b , 11 Net income from unrelated business activities not included inline 10b, whether or not the business is regularly carried on | | | | | | | · · · · · · |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | | |
| Total support. (add Ins 9, 10c, 11, and 12) First five years. If the Form 990 is organization, check this box and | s for the organiza | tion's first, second | I, third, fourth, oi | r fifth tax year as | a section 50 | 1(c)(3) | ▶ □ |
| Section C. Computation of Pul | | Percentage | | | | | |
| 15 Public support percentage for 200 | 8 (line 8, column | (f) divided by line | 13, column (f)) | | | 15 | % |
| 16 Public support percentage from 2 | | • | | | | 16 | % |
| Section D. Computation of Inv | estment Incor | ne Percentage | ; | | | | |
| 17 Investment income percentage fo | r 2008 (line 10c, c | column (f) divided | by line 13, colum | nn (f)) | | 17 | % |
| 18 Investment income percentage from | om 2007 Schedule | e A, Part IV-A, line | e 27h | | | 18 | % |
| 19a 33-1/3 support tests – 2008. If the more than 33-1/3%, check this bo | ox and stop here. | The organization | qualifies as a pub | olicly supported or | ganızatıon | | ▶ [] |
| b 33-1/3 support tests - 2007. If the is not more than 33-1/3%, check | this box and stop | here. The organiz | ation qualifies as | a publicly suppor | ted organiza | ation | nd line 18 |
| 20 Private foundation. If the organiz | ation did not chec | k a box on line 14 | , isa, or isb, ch | eck triis box and s | ee instruction | 2ווע | |

| Schedule | A (Form 990 or 990-EZ) 2008 | ACHIEVE, I | NC. | | | 52-2006429 | Page 4 |
|--------------|-----------------------------|-----------------------------|--------------|----------------|------------------|-------------------------|--------------|
| Part IV | Supplemental Informa | tion. Complete | this part | to provide the | explanation red | juired by Part II, line | e 10; |
| | Part II, line 17a or 17b | ; or Part III, line | 12. Pro | vide any other | additional infor | mation. (see instruc | tions) |
| Other | Income Part II, Li | ne 10 | | | | | |
| | | | | | | | |
| Descr | iption: OTHER REVEN | UE | | | | | |
| 2004: | _0 | | - | | | | |
| 2005: | _0 | | | | | · - | |
| 2006: | <u> 0</u> | | | | | · | |
| 2007: | <u>5505</u> | | | | | | |
| | | | | | | | |
| 2008: | 18812 | | | | _ | | |
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SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2008

Department of the Treasury Internal Revenue Service Attach to Form 990. To be completed by organizations that answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.

Open to Public Inspection

| Haille | or the organization | | | Employ | yer identification | HUHIDEI |
|--------|---|--|--|--|------------------------------|---------------------------|
| ACI | HIEVE, INC. | | | 52-2 | 2006429 | |
| Pai | t I Organizations Maintaining Dono | r Advised Funds or Oth | er Similar Fun | ds or Accounts | Complete | e if |
| | the organization answered 'Yes' t | o Form 990, Part IV, Im | e 6. | | | |
| | | (a) Donor advised | funds | (b) Funds a | ind other acc | ounts |
| 1 | Total number at end of year | | | | | |
| 2 | Aggregate contributions to (during year) | | | | | |
| 3 | Aggregate grants from (during year) . | | | | • | |
| 4 | Aggregate value at end of year | | | ······································ | | |
| _ | | | | | | |
| | Did the organization inform all donors and don funds are the organization's property, subject t | to the organization's exclusive | legal control? | | Yes | ☐ No |
| 6 | Did the organization inform all grantees, donor used only for charitable purposes and not for timpermissible private benefit?? | s, and donor advisors in writing the benefit of the donor or don | ng that grant funds or advisor or other | may be | Yes | □No |
| Par | t II Conservation Easements Comple | ete if the organization a | nswered 'Yes' | to Form 990 Pa | | |
| | Purpose(s) of conservation easements held by | | | 10 1 01111 330, 1 2 | 11 (1 V , III IC | · |
| • | Preservation of land for public use (e.g., re | , | | f an historically imp | ortant land a | rea |
| | Protection of natural habitat | ecreation or pleasure) | = | f certified historic st | | ilea |
| | Preservation of open space | | | i certilled historic si | liucture | |
| 2 | Complete lines 2a-2d if the organization held a | aughted concentration contrib | oution in the form of | of a consequence | coment on th | o last day |
| 2 | of the tax year | qualified conservation contin | oution in the torm c | n a conservation ea | sement on t | ie iast day |
| | | | | Held | at the End of | the Year |
| ā | Total number of conservation easements . | | | 2a | | |
| t | Total acreage restricted by conservation easen | nents | | 26 | | |
| | : Number of conservation easements on a certifi | | ın (a) | 2c | | |
| | Number of conservation easements included in | | | 2d | | |
| | Number of conservation easements modified, t | | shed, or terminated | by the organization | n during the | taxable |
| _ | year ► | | , | , | | |
| 4 | Number of states where property subject to cor | nservation easement is locate | d ► | _ | | |
| 5 | Does the organization have a written policy regenforcement of the conservation easement it has been supported by the conservation of the conservation of the conservation easement in the conservation of the | garding the periodic monitoring olds? | g, inspection, violat | tions, and . | Yes | ☐ No |
| 6 | Staff or volunteer hours devoted to monitoring, | | - | | | |
| 7 | Amount of expenses incurred in monitoring, ins | specting, and enforcing easen | nents during the ye | ar▶ \$ | | |
| 8 | Does each conservation easement reported on 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? | line 2(d) above satisfy the re | quirements of secti | on . | Yes | ☐ No |
| 9 | In Part XIV, describe how the organization reprinclude, if applicable, the text of the footnote to conservation easements | orts conservation easements of the organization's financial s | n its revenue and e tatements that des | expense statement, cribes the organiza | and balance tion's accoun | sheet, and ting for |
| Par | Organizations Maintaining Colle Complete if the organization ans | | | | Ssets | |
| 1 a | If the organization elected, as permitted under treasures, or other similar assets held for publi the text of the footnote to its financial statemer | SFAS 116, not to report in its | revenue statemen | t and balance sheet | | |
| t | If the organization elected, as permitted under treasures, or other similar assets held for publi amounts relating to these items: | ic exhibition, education, or res | revenue statemen earch in furtherand | t and balance sheet ce of public service, | works of art provide the | , historical following |
| | (i) Revenues included in Form 990, Part VIII, | line 1 | | (| > \$ | |
| | (ii) Assets included in Form 990, Part X | | | | > \$ | |
| 2 | If the organization received or held works of ar amounts required to be reported under SFAS 1 | t, historical treasures, or othe 16 relating to these items | r sımılar assets for | financial gain, prov | ride the follov | ving |
| ā | Revenues included in Form 990, Part VIII, line | 1 | | 1 | > \$ | |
| t | Assets included in Form 990, Part X | | | | > \$ | |
| | | | | | | |

| Schedule D (Form 990) 2008 ACHII | | | | 52-200 | | age 2 | |
|--|------------------------|---------------------------------|---------------------------------|----------------------------|--------------------------|-------------|--|
| Part III Organizations Mainta | ining Collection | s of Art, Histo | rical Treasures, o | Other Similar Ass | ets (continued | <u>d)</u> | |
| Using the organization's accessions that apply): | n and other records | check any of the | following that are a sig | nificant use of its collec | tion items (check | all | |
| a Public exhibition | | d 🔲 Loan d | or exchange programs | | | | |
| b Scholarly research | | e 🗌 Other | | | | | |
| c Preservation for future generations | | | | | | | |
| 4 Provide a description of the organ Part XIV. | nization's collections | and explain how | they further the organiz | ation's exempt purpose | ın | | |
| 5 During the year, did the organizat assets to be sold to raise funds re | | | | | | No | |
| Part IV Trust, Escrow and Cu | ıstodial Arrange | ments Comple | ete if organization | answered 'Yes' to F | Form 990, Parl | t | |
| IV, line 9, or reported | an amount on F | orm 990, Part | X, line 21. | | | | |
| 1 a Is the organization an agent, trus included on Form 990, Part X? | tee, custodian, or ot | her intermediary fo | or contributions or other | assets not | Yes 1 | No | |
| b If 'Yes,' explain the arrangement | in Part XIV and com | plete the following | g table: | <u></u> | | | |
| | | | | | Amount | | |
| c Beginning balance | | | | 1c | | | |
| d Additions during the year | | | | 1d | | | |
| e Distributions during the year | | • | | 1 e | | | |
| f Ending balance | | | | 1f | | | |
| 2a Did the organization include an ai | mount on Form 990, | Part X, line 21? | • | | ∐ Yes | No | |
| b If 'Yes,' explain the arrangement | | | | | | | |
| Part V Endowment Funds Co | | zation answere | ed 'Yes' to Form 99 | 0, Part IV, line 10. | | | |
| | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years ba | ack | |
| 1 a Beginning of year balance | | | | | <u> </u> | | |
| b Contributions | | | | | | | |
| c Investment earnings or losses | | <u> </u> | | | | | |
| d Grants or scholarships . | | | | | | | |
| Other expenditures for facilities and programs | | | | | | | |
| f Administrative expenses . | | | | | | | |
| g End of year balance | | <u></u> | <u>-</u> | | <u> </u> | i | |
| 2 Provide the estimated percentage | of the year end bal | ance held as: | | | | | |
| a Board designated or quasi-endow | ment - | | | | | | |
| b Permanent endowment | <u> </u> | | | | | | |
| c Term endowment ► | 8 | | | | | | |
| 3a Are there endowment funds not in organization by | the possession of t | he organization th | at are held and adminis | stered for the | Yes | No | |
| (i) unrelated organizations | | | | | 3a(i) | | |
| (ii) related organizations | • | | | | 3a(ii) | | |
| b If 'Yes' to 3a(II), are the related of | rganızatıons lısted a | s required on Sch | edule R? | | 3b | | |
| 4 Describe in Part XIV the intended | | | | | | | |
| Part VI Investments-Land, B | uildings, and E | quipment. See | Form 990, Part X, | line 10. | | | |
| Description of investment | | st or other basis nvestment) | (b) Cost or other basis (other) | (c) Depreciation | (d) Book Value | e | |
| 1a Land | | | | | | | |
| b Buildings | | | | | | | |
| c Leasehold improvements | | | | | | | |
| d Equipment | | | | | | | |
| e Other | | | | | | | |
| Total. Add lines 1a-1e (Column (d) sho | uld equal Form 990, | Part X, column (E | 3), line 10(c)) . | . + | | | |
| BAA | | | | Sched | lule D (Form 990) | 2008 | |

| Part VII | Investments-Other Securities See F | Form 990, Part X, line | e 12. | |
|---------------|--|-------------------------------|--|-------------------|
| | (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valua Cost or end-of-year mar | tion ket value |
| Financial d | lerivatives and other financial products | | | |
| | Id equity interests | | | |
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| Total. (Colur | mn (b) should equal Form 990 Part X, col (B) line 12.) | | | |
| Part VIII | Investments-Program Related (See | Form 990, Part X, Iin | ne 13) | |
| | (a) Description of investment type | (b) Book value | (c) Method of valua Cost or end-of-year mar | tion ket value |
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| | n (b)(should equal Form 990, Part X, Col (B) line 13) | | | |
| Part IX | Other Assets (See Form 990, Part X | | | (b) Dealerralise |
| | (a) L | escription | | (b) Book value |
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| Total, Colu | mn (b) Total (should equal Form 990, Part X, co | ol.(B), line 15) | > | |
| Part X | Other Liabilities (See Form 990, Part | | | |
| | (a) Description of Liability | (b) Amount | | |
| Federal Inc | come Taxes | (c) | | |
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| Total. Column | n (b) Total (should equal Form 990, Part X, col. (B) line 25) | • | | |
| In Part XIV | , provide the text of the footnote to the organizar | tion's financial statements t | that reports the organization's liability | for uncertain tax |
| positions u | nder FIN 48. | | | |

52-2006429

Page 3

Schedule D (Form 990) 2008 ACHIEVE, INC.

| Sch | edule D (Form 990) 2008 ACHIEVE, INC. | | 52-200642 | 9 Page 4 |
|------------|--|--------------------------------|-------------------|---|
| | TXI Reconciliation of Change in Net Assets from Form 990 to F | inancial Statements | | <u> </u> |
| 1 | Total revenue (Form 990, Part VIII,column (A), line 12) | | | 7,423,138. |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | | | 7,254,352. |
| 3 | Excess or (deficit) for the year. Subtract line 2 from line 1 | | | 168,786. |
| 4 | Net unrealized gains (losses) on investments | | | |
| 5 | Donated services and use of facilities | | | |
| 6 | Investment expenses | | | |
| 7 | Prior period adjustments | | · · · · · | |
| 8 | Other (Describe in Part XIV) | | | |
| 9 | Total adjustments (net). Add lines 4-8 | , | · · | · · · - · · · · · · · · · · · · · · · · |
| | Excess or (deficit) for the year per financial statements. Combine lines 3 and 9 | | · · | 168,786. |
| | t XII Reconciliation of Revenue per Audited Financial Statemen | ts With Revenue per | Return | 100,700. |
| | Total revenue, gains, and other support per audited financial statements | | . 1 | - |
| | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | |
| | Net unrealized gains on investments | 2a | | |
| | Donated services and use of facilities | 2b | | |
| | Recoveries of prior year grants | 2c | | |
| | Other (Describe in Part XIV) | 2d | _ | |
| | | [20] | 2e | |
| 3 | e Add lines 2a through 2d | • | 3 | |
| _ | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | 1 | | |
| | | 4a | | |
| | Investments expenses not included on Form 990, Part VIII, line 7b | 4b | | |
| | Other (Describe in Part XIV) | 40 | | |
| | : Add lines 4a and 4b | | 4c 5 | |
| | Total revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12.) 1 XIII Reconciliation of Expenses per Audited Financial Stateme | nts With Evnenses r | | |
| | Total expenses and losses per audited financial statements | into With Expenses p | 1 | |
| | Amounts included on line 1 but not on Form 990, Part IX, line 25 | • | · · · · · · | |
| | | 2a | | |
| | Donated services and use of facilities | 2b | | |
| | Prior year adjustments . | | | |
| | : Losses reported on Form 990, Part IX, line 25 . | 2c | | |
| | Other (Describe in Part XIV) | 2d | <u> </u> | |
| _ | Add lines 2a through 2d | | 2e 3 | |
| 3 | Subtract line 2e from line 1 | 1 1 | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| | Investments expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| | Other (Describe in Part XIV) | 4b | <u> </u> | |
| | : Add lines 4a and 4b | | 4c | |
| | Total expenses Add lines 3 and 4c (This should equal Form 990, Part I, line 18) | • | 5 | |
| Com | t XIV Supplemental Information plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part 4; Part X, Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. | t III, lines 1a and 4; Part IV | /, lines 1b and 2 | 2b, Part V, |
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Schedule **D** (Form 990) 2008

| Schedule I | (Form 990) 2008 Supplementa | ACHIEVE, | INC. | 52-2006429 | Page 5 |
|-------------|-----------------------------|----------------|-------------|--------------|--------|
| Part XIV | / Supplementa | al Information | (continued) | | |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Attach to Form 990. To be completed by organizations that answered 'Yes' to Form 990, Part IV, line 23.

Open to Public Inspection

Employer identification number 52-2006429

ACHIEVE, INC Part I Questions Regarding Compensation Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision of all 1 b of the expenses described above? If 'No,' complete Part III to explain Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee 4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a a Receive a severance payment or change of control payment? 4a 4b Х b Participate in, or receive payment from, a supplemental nongualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? 4 c Х If 'Yes' to any of 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations must complete lines 5-8. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of a The organization? 5a Х b Any related organization? 5b X If 'Yes' to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? 6a 6 b b Any related organization? If 'Yes' to line 6a or 6b, describe in Part III For person listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III 7 X Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53.4958-4(a)(3)? If 'Yes,' describe in Part III

BAA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2008

Schedule J (Form 990) 2008 ACHIEVE, INC. Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

Page 2

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

| | \vdash | o chichiana (a) | (B) Prophenic of M 3 and/or 1000 MIS | Total Common Co | | A Property Color | 1.00 | |
|-----------------|-------------|---|--------------------------------------|---|---|---|---|---|
| (A) Name | | (f) Base compensation | | (iii) Other compensation | compensation | benefits | (B)(I)-(D) | reported in prior |
| | + | | | | | | | Form 990-EZ |
| | Θ | 266,800. | 0 | 0 | 10 | 29,131. | -295, 931. | 0. |
| MICHAEL COHEN | ⊕ | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | Θ | 198,500. | 0 | 0 | 0 | 22,033. | 220, 533. | 0 |
| MATTHEW GANDAL | € | | 0 | 0 | 0 | l l l : | 0. | 0 |
| |]Θ | 182,000. | 0 | 0 | 0 | 20,293. | 202,293. | 0. |
| SANDRA BOYD | (ii) | 0. | | 0. | 0. | 0. | 0. | .0 |
| | Θ | 153,000. | 0 | 0 | 0. | 1.271,172. | 170, 172. | 0 |
| LAURA MCGIFFERT | (ii) | | | 0. | 0. | 0. | 0. | 0. |
| |]ω | 151,200. | 0 | 0 | 0 | 16,979. | 168,179. | 0 |
| KAYE FORGIONE | (E) | ı | 00 | 0. | 0. | | 0. | 0 |
| |]ω | 135,000. | -0 | 7.0 | | $-\frac{15}{4}$ | 1504 307. | 0. |
| T JASON WEEDON | (ii) | 0. | | | 0. | 0. | 0. | |
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SCHEDULE O (Form 990)

Supplemental Information to Form 990

OMB No. 1545-0047

2008

Department of the Treasury Internal Revenue Service

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

Open to Public Inspection

| Name of the organization | Employer identification number |
|--|------------------------------------|
| ACHIEVE, INC. | 52-2006429 |
| Pt_VI-A, Line 10 FORM 990 WILL BE EMAILED TO BOARD OF D | IRECTORS. |
| Pt_VI-B, Line 15 BOD WILL REVIEW PRESIDENT'S PERFORMANCE A | ND DETERMINE HIS/HER COMPENSATION. |
| PRESIDENT REVIEWS PERSONNEL PERFORMANCE | AND DETERMINE STAFF COMPENSATION. |
| Pt VI-C, Line 19 GOVERNING DOCUMENTS AND FINANCIAL STAT | EMENTS ARE |
| AVAILABLE TO THE PUBLIC UPON REQUEST. | |
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Supporting Statement of:

Form 990 p 1/Pt I, Ln 17, Prior yr

| Description | Amount |
|----------------------------|------------|
| SALARIES AND RELATED COSTS | 2,794,986. |
| CONTRACTED SERVICES | 1,395,695. |
| FACILITIES COSTS | 351,302. |
| TRAVEL AND MEETING | 296,160. |
| CONFERENCE AND MEETING | 225,013. |
| OTHER COSTS | 103,600. |
| EQUIPMENT LEASES | 10,245. |
| OFFICE SUPPLIES | 25,835. |
| PRINTING/COPYING | 9,058. |
| EQUIPMENT MAINTENANCE | 41,881. |
| COMMUNICATIONS | 66,300. |
| DEPRECIATION | 41,697. |
| PASS THRU MONEY | 113,730. |
| LEGAL SERVICES | 49,569. |
| | |

Total

5,525,071.

Form **8868** (Rev April 2008)

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

Department of the Treasury Internal Revenue Service

File a separate application for each return.

| • | If you | are | filing for an A | Automatic 3-Month | Extension, con | plete only Part | I and check this | s box | | | | | | ► X |
|--------------------|---|----------------------|---|---|--|--|---|---------------------------|----------------|--------------------------|--------------------|-------------------|--------------------------|-------------|
| | - | | - | Additional (Not Auto | - | • | | | age | 2 of this fo | orm). | | | ت |
| | | | | less you have alrea | | | | | - | | | 8868. | | |
| Pa | nt I | I | utomatic 3 | 3-Month Extens | sion of Time | . Only submi | t original (no | copies | s ne | eded). | | | | |
| | | | | | | | og (| - ССР.СС | | | | | | |
| A c | orpora | tion | required to fil | le Form 990-T and | requesting an a | utomatic 6-mor | nth extension - | check thi | s bo | x and com | npiete F | art I d | only | ► □ |
| | other o ome ta | | | uding 1120-C filers) | , partnerships, | REMICS, and tr | rusts must use f | Form 700- | 4 to | request ai | n exten: | sion o | f time to i | file |
| retu the For | ırns no addıtı m 990 | oted onal -T l | below (6 mor (not automat nstead, you n | enerally, you can elinths for a corporation ic) 3-month extensions submit the fully defile and click on e | on required to fi on or (2) you fil or completed and | le Form 990-T) le Forms 990-Bl d signed page 2 | However, you o L, 6069, or 8870 (Part II) of Forl | cannot file), group r | e Foi eturi | rm 8868 e ns. or a co | lectroni mposit | cally i e or c | if (1) you onsolidate | want ed |
| | · - | | Name of Exempt | Organization | | | | | | | Employe | r ıdenti | fication num | ber |
| Тур | e or | | | | | | | | | | | | | |
| prir | 1t | | ACHIEVE, | INC. | | | | | | | 52-2 | 0064 | 129 | |
| File | by the | | | and room or suite number | If a P.O box, see | nstructions | | | | | <u> </u> | | | |
| filing | date for your | | 1775 EYE | STREET, NW, | #410 | | | | | | | | | |
| | n See uctions | ŀ | City, town or post | t office, state, and ZIP coo | de For a foreign add | dress, see instruction | ns | | | | | | | |
| | | | WASHINGT | ON | _ | • | | | | | DC | | 20006 | |
| Cha | ack tu | | | filed (file a separat | a application fo | r each return): | | | | | | | 20000 | |
| $\overline{}$ | Form | | | liieu (ilie a separat | Form 990-T | - | | | | Form 4720 | , | | | |
| A | | | | - | | | or 400(a) trust) | | | | | | | |
| Н | Form 990-BL Form 990-T (section 401(a) or 408(a) trust) Form 52 Form 990-EZ Form 990-T (trust other than above) Form 60 | | | | | | | | | | | | | |
| Н | | | | <u> </u> | = | - | i above) | | = | | | | | |
| Ш | Form | 990 | -PF | | Form 1041-A | <u> </u> | | | 1. 1. | Form 8870 | , | | | |
| | Telepl | none | No. ►_(202 | re of ► RANDY E 2) 419-1540 not have an office | | | | | | | | | | ►□ |
| | | | | | | | | | | | h.a.a £. | 41 | مرم مامطني | |
| | | | | turn, enter the orga . If it is for part of the | | | _ | | | | | | | |
| | the ex | tens | ion will cover | | | | | | | | | | | |
| 1 | l rec | lues | t an automati | c 3-month (6 month | s for a corpora | tion required to | file Form 990-T |) extensi | on o | f time | | | | |
| | | | | , 20 <u>10</u> , to file | | janization returr | n for the organiz | zation nar | med | above | | | | |
| | • | _ | calendar year | • | | | | | | | | | | |
| | • | X | tax year begin | nning Jul 1 | , 20 _08_ | , and ending | <u>Jun 30</u> | ., 20 <u>0</u> | <u>9</u> _ | • | | | | |
| 2 | If th | s ta | x year is for l | ess than 12 months | , check reason | Initial i | return | Final retu | rn | Ct | nange II | acco | ounting pe | eriod |
| 3 | | | | or Form 990-BL, 990 . See instructions | 0-PF, 990-T, 47 | 20, or 6069, en | ter the tentative | tax, less | any | , | 3a Ş | _ | . <u> </u> | 0. |
| | | | | or Form 990-PF or 9 or year overpaymen | | | edits and estima | ited tax p | aym | ents | 3ь \$ | | | 0. |
| | depo | osit v | Due. Subtract with FTD couper ructions | t line 3b from line 3 bon or, if required, b | Ba. Include you by using EFTPS | payment with to (Electronic Fed | this form, or, if i | required, ent Syste | em). | | 3c \$ | | | 0. |
| | | | u are going to uctions. | make an electronic | c fund withdraw | al with this Form | m 8868, see For | rm 8453-8 | EO a | nd Form 8 | 3879-E |) for | | |
| BA | A For | Priv | acy Act and F | Paperwork Reduction | on Act Notice, | see instructions | s. | | | | F | orm 8 | 868 (Rev. | 4-2008) |

| Form 8868 | (Rev 4-2008) ACHIEVE, INC. | 52-20 | 06429 | Page 2 |
|---|---|--------------------------|---------------------|-------------|
| • If you a | are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II and cl | heck this box | • | ► X |
| Notè. Only | complete Part II if you have already been granted an automatic 3-month extension on a pro- | eviously filed Form | 8868. | |
| If you a | are filing for an Automatic 3-Month Extension, complete only Part I (on page 1). | | | |
| Part II | Additional (Not Automatic) 3-Month Extension of Time. You must file of | riginal and one | сору. | |
| | Name of Exempt Organization | Employer ide | ntification number | |
| Type or | | | | |
| print | ACHIEVE, INC. | 52-200 | 5429 | |
| • | Number, street, and room or suite number If a P O box, see instructions | For IRS use o | | |
| File by the extended | | | | |
| due date for filing the | 1775 EYE STREET, NW, #410 | | | |
| return See instructions | City, town or post office, state, and ZIP code. For a foreign address, see instructions | | | i |
| | WASHINGTON DC 20006 | | | , |
| Check type | e of return to be filed (File a separate application for each return) | | | |
| X Form 9 | | 1041-A | Form 60 | 069 |
| Form 9 | | 4720 | Form 88 | 370 |
| Form 9 | | | | |
| | not complete Part II if you were not already granted an automatic 3-month extension on a | | rm 8868. | |
| | oks are in care of ► RANDY FISER | // | | |
| | one No. ► (202) 419–1540 FAX No ► (202) 828–0911 | | | |
| | rganization does not have an office or place of business in the United States, check this box | x | | . ▶□ |
| | s for a Group Return, enter the organization's four digit Group Exemption Number (GEN) | | If this | is for the |
| | p, check this box ► . If it is for part of the group, check this box ► and attach a | a list with the name | | |
| | he extension is for. | | | |
| | uest an additional 3-month extension of time until May 17 , 20 10. | | | |
| | alendar year , or other tax year beginning Jul 1 , 20 08 , and er | nding Jun 30 | , 20 0 | 9 |
| 6 If this | s tax year is for less than 12 months, check reason Initial return Final return | n TChange | in accounting | |
| | in detail why you need the extension AWAITING ADDITIONAL INFORMATIO | | _ | • |
| | | | | |
| | | | · · | |
| 9a If this | s application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less | any | | |
| nonre | efundable credits. See instructions | 8a | \$ | 0. |
| b If this | application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and est | imated tax | | |
| paym | ients made. Include any prior year overpayment allowed as a credit and any amount paid pi | | ٥ | 0. |
| | Form 8868 | | <u> </u> | |
| c Balar | nce Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, or TD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See | deposit instrs 8c | s | 0. |
| *************************************** | Signature and Verification | 1115015 | <u> T</u> | <u>··</u> |
| Under penaltie | is of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the bes implete, and that I am authorized to prepare this form | it of my knowledge and b | elief, it is true, | |
| correct, and co | omplete, and that I am authorized to prepare this form | <u> </u> | | |
| Signature > | Title ► | D | ate 🟲 | |
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| BAA | FIFZ0502 04/16/08 | | Form 8868 (F | Rev 4-2008) |