Citizen Audit.org

Form 990-PF

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

2003

OMB No 1545-0052

Department of the Treasury Internal Revenue Service **Note:** The organization may be able to use a copy of this return to satisfy state reporting requirements

		ul 1 , 200 3	·	n 30 ,2004	
G Che		al return Amended	I return Add	<u> </u>	ne change
Use th			·	A Employer identification nu	mber
IRS lab	, , , , , , , , , , , , , , , , , , ,			52-2006429	
Otherw: print	, Italian and all of (or the Box Hamber in Ham to Hot	· ·	Room/suite	B Telephone number (see inst	•
or typ	e <u> 400 NORTH CAPITOL STREET,</u>		351	(202) 624-146	
See Spe			ZIP code	C If exemption application is	·
	WASHINGTON		20001	D 1 Foreign organizations, che	
H CI		(c)(3) exempt private f		2 Foreign organizations mee	ting the 85% test, check
	Section 4947(a)(1) nonexempt charitable t		private foundation	here and attach computation If private foundation status	LJ
	r market value of all assets at end of year om Part II, column c, line 16)	ounting method C	ash X Accrual	E If private foundation status under section 507(b)(1)(A)	
(11		Other (specify)		F If the foundation is in a 60	
▶ \$		column d must be on	cash basıs.)	under section 507(b)(1)(B)), check here ► X
Part I		(a) Revenue and	(b) Net investme	nt (c) Adjusted net	(d) Disbursements
	Expenses (The total of amounts in	expenses per books	income	income	for charitable
	columns b, c, and d may not neces- sarily equal the amounts in column a)				purposes (cash basis only)
	(see instructions)				(cash basis only)
	1 Contributions, gifts, grants, etc, received (att sch)	3,226,899.	· ,		
	Ck ► if the foundn is not req to att Sch B				•
	2 Distributions from split-interest trusts				
	3 Interest on savings and temporary	4,684.	4,68	4. 4,684.	
	cash investments 4 Dividends and interest from securities	4,004.	4,08	4,684.	<u> </u>
	5a Gross rents b (Net rental				
	b (Net rental income or (loss))				
R	6a Net gain/(loss) from sale of assets not on line 10 b Gross sales prices for all	, , , , , , , , , , , , , , , , , , , ,		****	
E	assets on line 6a 7 Capital gain net income (from Part IV, line 2)				
Ě	8 Net short-term capital gain				
N	9 Income modifications	***************************************		****	
ΩŪ	10 a Gross sales less				
: [F	returns and				
*5	allowances b Less Cost of	······			<u>-</u>
5	goods sold			<u> </u>	•
<u>.</u> ^	c Gross profit/(loss) (att sch)			*****	······································
<u> </u>	11 Other income (attach schedule)				
er.,	MISCELLANEOUS INCOME	14,650.			
	12 Total. Add lines 1 through 11	3,246,233.	4,68	4. 4,684.	
,	13 Compensation of officers, directors, trustees, etc	· · · · · · · · · · · · · · · · · · ·			
	14 Other employee salaries and wages				-
A	15 Pension plans, employee benefits			IVED	
M	16a Legal fees (attach schedule)	-	T RECE	IVED	
ON	b Accounting fees (attach sch) c Other prof fees (attach sch) L - 16c Stmt	56,528.	 		
P S E T	17 Interest	JU, J20.	FEB 2	8 2005	
RR	18 Taxes (attach schedule)		FEB 2	8 2003 1001	
7 7	19 Depreciation (attach schedule) and depletion	31,560.			
N V	20 Occupancy	211,356.	OGD	FN. UT	
G E	21 Travel, conferences, and meetings	283,014.	000		
A E N X D P	22 Printing and publications	12,593.			
	23 Other expenses (attach schedule)	2 224 254			
E N	See Line 23 Stmt	3,324,854.			
S E	24 Total operating and administrative expenses. Add lines 13 through 23	3,919,905.			
S	expenses. Add fines 13 through 23 25 Contributions, gifts, grants paid	3,313,303.		***************************************	
	26 Total expenses and disbursements.		<u> </u>		
	Add lines 24 and 25	3,919,905.	1		
	27 Subtract line 26 from line 12:				······································
	a Excess of revenue over expenses	670 670			
	and disbursements	-673,672.	1		
	b Net investment income (if negative, enter -0-)	•••••••••••••••••••••••••••••••••••••••	4,68		
	C Adjusted net income (if negative, enter -0-)		.	4,684.	I

Part	#	Balance Sheets column should be for end-of-year amounts only (See instructions)	(a) Book Value	(b) Book Value		(c) Fair Market Value
	1		(a) DOOK Value	(b) Book Value	=	(C) I all Market Value
	2		677,585.	754,9	80	754,980.
	3		011,363.	7 34 , 3	80.	7 34, 300.
	3	Less allowance for doubtful accounts	-		1	•
	4					
	_	Less allowance for doubtful accounts	-		1	
	5	Grants receivable	1,332,000.	425,0	00	425,000.
	6	Receivables due from officers, directors, trustees, and other	1,332,000.	423,0	00.	423,000.
	0	disqualified persons (attach schedule) (see instructions)				
	7	Other notes and loans receivable (attach sch)	,			
A		Less allowance for doubtful accounts ▶				
s	8	Inventories for sale or use				
e t	9	Prepaid expenses and deferred charges	2,823.			
Š	10	 Investments – US and state government obligations (attach schedule) 				
		b Investments — corporate stock (attach schedule)				
	١ ،	c Investments — corporate bonds (attach schedule)				
	11	Investments — land, buildings, and equipment basis				
		Less accumulated depreciation (attach schedule)				
	12	Investments – mortgage loans				
	13	Investments - other (attach schedule)				
	14	Land, buildings, and equipment basis 255,049.		•		
		Less accumulated depreciation (attach schedule) 171,662.	66,855.	83,3	87	83,387.
	15	Other assets (describe ► SECURITY DEPOSIT)	17,026.	52,6		52,607.
		Total assets (to be completed by all filers —				
		see instructions. Also, see page 1, item I)	2,096,289.	1,315,9		1,315,974.
ŀ	17		262,577.	155,9	34.	· :
a	18	Grants payable				
b i	19	Deferred revenue				
-	20 21	Loans from officers, directors, trustees, & other disqualified persons Mortgages and other notes payable (attach schedule)			-	. 2345
į	22	Other liabilities (describe)				
e e					-	
<u> </u>	23	¥ /	262,577.	155,9	34.	
		Organizations that follow SFAS 117, check here and complete lines 24 through 26 and lines 30 and 31.				
NF	24	Unrestricted	501,712.	735,0		
e u t n	25	Temporarily restricted	1,332,000.	425,0	00.	. •
A d	26					
s B s a		Organizations that do not follow SFAS 117, check here And complete lines 27 through 31.				
e I ta	27	Capital stock, trust principal, or current funds				
s n	28	Paid-in or capital surplus, or land, building, and equipment fund				
о е	29	Retained earnings, accumulated income, endowment, or other funds				
rs	30 31	Total net assets or fund balances (see instructions) Total liabilities and net assets/fund balances	1,833,712.	1,160,0		
		(see instructions)	2,096,289.	1,315,9	<u>74. </u>	
Part	Ш	Analysis of Changes in Net Assets or Fund Balance	es			
			, ··	roo with		· · · · · · · · · · · · · · · · · · ·
	end-	ા net assets or fund balances at beginning of year – Part II, coli -of-year figure reported on prior year's return)	umm (a), mie 30 (must aç	Jiee willi	1	1,833,712.
		er amount from Part I, line 27a		ļ	2	-673,672.
3		Increases not included in line 2 (itemize)			3	
4		lines 1, 2, and 3		ļ	4	1,160,040.
5		eases not included in line 2 (itemize)			5	1 100 010
6	Tota	al net assets or fund balances at end of year (line 4 minus line 5) – Part II, column (b), li	ne 30	6	1,160,040.

Pa		osses for Tax on Investment				
	(a) List and describ , 2-story brick warehou	(b) How acqui P — Purchas D — Donatio	e (month, day, year)			
1 8)			,		
)					
			To another to			
	<u> </u>		<u>,,, , </u>			
	(e) Gross sales price	(f) Depreciation allowed	(g) Cost or other bas	216	(h) Coup or	(1000)
	(e) Gross sales price	(or allowable)	plus expense of sa		(h) Gain or (e) plus (f) m	ninus (g)
)				<u>.</u>	
(1					
•		1				
		ng gain in column (h) and owned by t			(I) Gains (Col	
	(i) Faır Market Value as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of column over column (j), if a	ny (I)	gain minus column (than -0-) or Losses (f	
i L						
					-	· ···
	Capital gain net income or (net	capital loss) — If gain, also	enter in Part I, line 7 er -0- in Part I, line 7			
3	Net short-term capital gain or (loss) as defined in sections 1222(5) ai	 '	-	2	
	If gain, also enter in Part I, fine	8, column (c) (see instructions) If (lo	oss) enter -0-	İ		
	ın Part I, line 8	. b, column (c) (see instructions) in (it	753), criter -0-		3	
Par	t V Qualification Under	Section 4940(e) for Reduced	Tax on Net Investme	nt Income		
Was	· ·	ection 4942 tax on the distributable am alify under section 4940(e) Do not co	, ,	se period?	Yes	X No
1	Enter the appropriate amount in	n each column for each year, see inst	ructions before making any	entries	***	
	(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use ass	sets ((d) Distributior column (b) divided	
	2002	4,447,157.			-	·
	2001					
	2000					
	1999					
	1998				- Y	
2	Total of line 1, column (d)				2	
3	Average distribution ratio for th	e 5-year base period — divide the tota has been in existence if less than 5 v	I on line 2 by 5, or by the		3	
	•	·			5	
4	Enter the net value of nonchari	table-use assets for 2003 from Part X	, line 5		4	
5	Multiply line 4 by line 3				5	
6	Enter 1% of net investment inc	ome (1% of Part I, line 27b)			6	47.
7	Add lines 5 and 6				7	47.
8	Enter qualifying distributions from	om Part XII, line 4			8	
	If line 8 is equal to or greater the Part VI instructions	nan line 7, check the box in Part VI, li	ne 1b, and complete that p	art using a 1	% tax rate. See the	•

	n 990-PF (2003) ACHIEVE, INC.		20064		F	⊃age ₄
Par	Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948	– see	instruc	tions)		
1 a	Exempt operating foundations described in section 4940(d)(2), check here and enter 'N/A' on line 1					
	Date of ruling letter (attach copy of ruling letter if necessary – see instructions)					
t	Domestic organizations that meet the section 4940(e) requirements in Part V,	_	1		******	94.
	check here ► and enter 1% of Part I, line 27b					
C	E All other domestic organizations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, column (b)					
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -)-)	2			0.
3	Add lines 1 and 2		3			94
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter	0-)	4			0.
5	Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0-		5			94.
6	Credits/Payments			•		
	a 2003 estimated tax pmts and 2002 overpayment credited to 2003			•	:	
	Exempt foreign organizations — tax withheld at source 6b			•	•	
	Tax paid with application for extension of time to file (Form 8868) Backup withholding erroneously withheld 6d					۸۰
			_			
_	Total credits and payments Add lines 6a through 6d Enter any penalty for underpayment of estimated tax. Check here. If Form 2220 is attached		7			
8		_	9			94.
9 10	Tax due If the total of lines 5 and 8 is more than line 7, enter amount owed Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid	•	10			<u> 54.</u>
11	Enter the amount on line 10 to be Credited to 2004 estimated tax	•	11			
-	t VII-A Statements Regarding Activities		1 !			
					Yes	No
ıa	During the tax year, did the organization attempt to influence any national, state, or local legislation or participate or intervene in any political campaign?	aia it		1a		X
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?			1 b		X
	If the answer is 'Yes' to 1a or 1b, attach a detailed description of the activities and copies of any mater.	ale nu	ihlishad	,		
	or distributed by the organization in connection with the activities	ais pu	ibiisiicu	. *		. .
c	: Did the organization file Form 1120-POL for this year?			1 c		X
C	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year				·	
_	(1) On the organization (2) On organization managers Enter the reimbursement (if any) paid by the organization during the year for political expenditure tax in		ما ما			
е	e Enter the reimbursement (if any) paid by the organization during the year for political expenditure tax in organization managers • \$	npose	a on			
2	Has the organization engaged in any activities that have not previously been reported to the IRS?			2		X
_	If 'Yes,' attach a detailed description of the activities			-		 ^
-			1			
3	Has the organization made any changes, not previously reported to the IRS, in its governing instrument of incorporation, or bylaws, or other similar instruments? If 'Yes,' attach a conformed copy of the change	, artici ies	ies	3		X
4 a	a Did the organization have unrelated business gross income of \$1,000 or more during the year?			4a		Х
b	olf 'Yes,' has it filed a tax return on Form 990-T for this year?			4b		Х
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?			5		X
	If 'Yes,' attach the statement required by General Instruction T			,	,	
6	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either					.
	● By language in the governing instrument or					
	• By state legislation that effectively amends the governing instrument so that no mandatory directions	that c	onflict			
	with the state law remain in the governing instrument?			6	X	<u> </u>
	Did the organization have at least \$5,000 in assets at any time during the year? If 'Yes,' complete Part II, column (c), and Part XV			7	X	ļ
8 <i>a</i>	Enter the states to which the foundation reports or with which it is registered (see instructions)	_		-		
	DELAWARE, MASSACHUSETTS, WASHINGTON, D.C.	-		-		
t	o If the answer is 'Yes' to line 7, has the organization furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If 'No,' attach explanation			86	Χ.	1
			0000	80		1
9	Is the organization claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calen the taxable year beginning in 2003 (see instructions for Part XIV)? If 'Yes,' complete Part XIV	aar year	2003 OF	9	χ	Ì
10	Did any persons become substantial contributors during the tax year?			10	Х	
	If 'Yes,' attach a schedule listing their names and addresses					<u> </u>
11	Did the organization comply with the public inspection requirements for its annual returns and exemption	n app	lication	? 11	X	
	Web site address ► N/A					
12	The books are in care of ► THE ORGANIZATION Telephone	no ►	(20	2) 624	- 146	60
	Located at ► 400 N.CAPITAL STREET, NW., SUITE 351, WDC ZIP + 4 ►	<u>20</u>	001			
13	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 — Check here	_		—	•	· 🔲 🔻
	and enter the amount of tax-exempt interest received or accrued during the year		13			
BAA	· ·			Form 9 9	90-PF	(2003)

Form 990-PF (2003) ACHIEVE, INC.	52-	200642	9	F	age 5
Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required			·····		
File Form 4720 if any item is checked in the 'Yes' column, unless an exception applies.				Yes	No
1a During the year did the organization (either directly or indirectly)	□ v	∇ N			
(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	Yes	X No			
(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?	Yes	X No			
(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?	Yes Yes	X No X No			
(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?	Yes	X No			
(6) Agree to pay money or property to a government official? (Exception. Check 'No' if the organization agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days)	Yes	X No			
b If any answer is 'Yes' to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53 4941(d)-3 or in a current notice regarding disaster assistance (see instruction	n s)?	_	1b		
Organizations relying on a current notice regarding disaster assistance check here	•	•			·
c Did the organization engage in a prior year in any of the acts described in 1a, other than excepted a that were not corrected before the first day of the tax year beginning in 2003?	cts,		1c	•	X
2 Taxes on failure to distribute income (section 4942) (does not apply for years the organization was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))				٠.	
a At the end of tax year 2003, did the organization have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2003? If 'Yes,' list the years ▶ 20, 20, 19	Yes	X No			#
 b Are there any years listed in 2a for which the organization is not applying the provisions of section 4 (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 494 all years listed, answer 'No' and attach statement — see instructions) c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years ≥ 20 , 20 , 19 3a Did the organization hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? 	2(a)(2) to	X No	2b		:·
b If 'Yes,' did it have excess business holdings in 2003 as a result of (1) any purchase by the organizar or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approve by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the organization had excess business holdings in 2003)	tion ved		3b		,
4a Did the organization invest during the year any amount in a manner that would jeopardize its charitable purposes?			4a		Х
b Did the organization make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2003?			4b		X
5a During the year did the organization pay or incur any amount to		F-3			
(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?	Yes	X No			
(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?	Yes	X No			
(3) Provide a grant to an individual for travel, study, or other similar purposes?	Yes	X No			4
(4) Provide a grant to an organization other than a charitable, etc, organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)?	Yes	X No			•
(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?	Yes	X No			,
b If any answer is 'Yes' to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53 4945 or in a current notice regarding disaster assistance (see instructions)?			5b	٠	
Organizations relying on a current notice regarding disaster assistance check here	•	· 📙			
c If the answer is 'Yes' to question 5a(4), does the organization claim exemption from the tax because it maintained expenditure responsibility for the grant?	Yes	No			
If 'Yes,' attach the statement required by Regulations section 53 4945-5(d)					
6a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	Yes	X No			
b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit con <i>If you answered 'Yes' to 6b, also file Form 8870</i>	uact/		6b		X

Form 990-PF (2003) ACHIEVE, INC. 52-2006429 Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundati	ion managers and their	compensation (see inst	ructions):	·- -
(a) Name and address	(b) Title and average hours per week devoted to position		(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
MICHAEL COHEN	PRESIDENT			
SILVER SPRING, MD	40 HRS	219,201.	35,348.	0.
	-			
	-			
	-			
2 Compensation of five highest-paid employe	ees (other than those inc	luded on line 1— see in	structions), If none, e	rter 'NONE.'
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
JEAN SLATTERY	_VP CORP. AFFAIRS			
ROCHESTER, NY 14610	40 HRS		12,638.	0.
MATTHEW GANDAL	VP D.C. OFFICE			_
CHEVY CHASE, MD 20815	40 HRS	150,095.	28,258.	0.
RONN ROBINSON MERCER ISLAND, WA 98040	DIR- BENCHMARKING 40 HRS		24 745	0
JOANNE ERESH	SR ASSOC-BENCHMARKING	,	24,745.	0.
ROCKVILLE, MA 20850	40 HRS		20,668.	0.
Nochville, The Loops	10 11113	33,331.		0.
	_			
Total number of other employees paid over \$50,00	00			None
3 Five highest-paid independent contractors f	or professional services	s – (see instructions). It	none, enter 'NONE.'	
(a) Name and address of each person pa	aid more than \$50,000	(b) Тур	oe of service	(c) Compensation
SHEILA A. BYRD			CONCULTANC	1.12.161
(MASSACHUSETTS)		EDUCATIONAL	CONSULTING	143,461.
Total number of others receiving over \$50,000 for	professional services		<u> </u>	None
Part IX-A Summary of Direct Charitable	e Activities			
List the foundation's four largest direct charitable activities durity organizations and other beneficiaries served, conferences conver	ng the tax year Include relevan ned, research papers produced,	t statistical information such a etc	s the number of	Expenses
1 BENCHMARKING STANDARDS				
		. 		
				1,009,402.
2 MATHEMATICS ACHIEVEMENT PART	<u> </u>			
		. 		544 005
2 DUDITO LEADERCHIR				644,985.
3 PUBLIC LEADERSHIP				
				499,440.
4 AMERICAN DIPLOMA PROJECT		· · · · · · · · · · · · · · · · · · ·		755,440.
		· 		
				695, 297.
ΡΛΔ	TEE 40306 (Form 990-PF (2003)

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and	2 Amount
1	Z / WHOCH
·	
2	
All other program-related investments. See instructions	
3	
otal. Add lines 1 through 3	•
Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foun	dations see instructions)
	addons, see instructions y
1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc, purposes a Average monthly fair market value of securities	1a
b Average of monthly cash balances	1b
c Fair market value of all other assets (see instructions)	1c
d Total (add lines 1a, b and c)	1d
e Reduction claimed for blockage or other factors reported on lines 1a and 1c	
(attach detailed explanation)	
2 Acquisition indebtedness applicable to line 1 assets.	_ 2
3 Subtract line 2 from line 1d	3
4 Cash deemed held for charitable activities Enter 1-1/2% of line 3 (for greater amount, see instructions)	4
5 Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4	5
6 Minimum investment return. Enter 5% of line 5	6
Tart XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operation foreign organizations check here ► X and	_
1 Minimum investment return from Part X, line 6	1
2a Tax on investment income for 2003 from Part VI, line 5	
b Income tax for 2003 (This does not include the tax from Part VI) 2b	-
c Add lines 2a and 2b	_ 2c
3 Distributable amount before adjustments Subtract line 2c from line 1	3
4a Recoveries of amounts treated as qualifying distributions.	
b Income distributions from section 4947(a)(2) trusts	
c Add lines 4a and 4b	4c
5 Add lines 3 and 4c	5
6 Deduction from distributable amount (see instructions)	6
7 Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1	7
Part XII Qualifying Distributions (see instructions)	
1 Amounts haid (including administrative expenses) to accomplish charitable, etc. nurnoses	
1 Amounts paid (including administrative expenses) to accomplish charitable, etc, purposes a Expenses, contributions, gifts, etc — total from Part I, column (d), line 26	1a
b Program-related investments — Total from Part IX-B	1 b
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc, purposes	2
3 Amounts set aside for specific charitable projects that satisfy the a Suitability test (prior IRS approval required)	3a
b Cash distribution test (attach the required schedule)	3b
4 Qualifying distributions Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4	4
5 Organizations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions)	
	5
6 Adjusted qualifying distributions. Subtract line 5 from line 4	6
Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating will qualifies for the section 4940(e) reduction of tax in those years	nether the foundation
qualifies for the section 4940(e) reduction of tax in those years	Form 990-PF (2

Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2002	(c) 2002	(d) 2003
1 Distributable amount for 2003 from Part XI, line 7			·	0.
2 Undistributed income, if any, as of the end of 2002				
a Enter amount for 2002 only			0.	······································
b Total for prior years 20, 20, 19				······
3 Excess distributions carryover, if any, to 2003 a From 1998 0.				
a From 1998 0. b From 1999 0.			·	
c From 2000 0.				
d From 2001 0.			:	
e From 2002 4, 447, 157.			:	
f Total of lines 3a through e	4,447,157.			
4 Qualifying distributions for 2003 from Part				. 4 % .57
XII, line 4 ► \$,			
a Applied to 2002, but not more than line 2a		·		
b Applied to undistributed income of prior years (Election required – see instructions)				
c Treated as distributions out of corpus (Election required – see instructions)			•	
d Applied to 2003 distributable amount				
e Remaining amount distributed out of corpus	0.			
5 Excess distributions carryover applied to 2003				······
(If an amount appears in column (d), the same amount must be shown in column (a))		•	·	
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	4,447,157.			
b Prior years' undistributed income Subtract	., ,			
line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency				•
has been issued, or on which the section				
4942(a) tax has been previously assessed				·······
d Subtract line 6c from line 6b Taxable		0.		,
amount — see instructions		U .		······
e Undistributed income for 2002 Subtract line 4a from line 2a Taxable amount — see instructions			0	
mio zu Taxabio umount oso monastano	.,		<u> </u>	
f Undistributed income for 2003 Subtract lines 4d and 5 from line 1. This amount must be				
distributed in 2004				0.
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by section 170(b)(1)(E) or 4942(g)(3)				
(see instructions)				
8 Excess distributions carryover from 1998 not applied on line 5 or line 7 (see instructions)	0.	>		
9 Excess distributions carryover to 2004. Subtract lines 7 and 8 from line 6a	4,447,157.			
10 Analysis of line 9				
a Excess from 1999 0.			`	
b Excess from 2000 0.				
c Excess from 2001 0			-	
d Excess from 2002 4, 447, 157.				
e Excess from 2003 0.	<u> </u>	<u>}</u>	ļ	

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Form **990-PF** (2003)

Part XIV Private Operating Foundation	ns (see instruction	ns and Part VII-A, q	uestion 9)						
1a If the foundation has received a ruling or one is effective for 2003, enter the date of the	letermination letter	that it is a private o	perating foundation	n, and the ruling					
b Check box to indicate whether the organization is a private operating foundation described in section X 4942(j)(3) or 4942(j)(3)									
2a Enter the lesser of the adjusted net	Tax year		Prior 3 years		<u></u>				
income from Part I or the minimum investment return from Part X for	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total				
each year listed	0.	14,123.	29,945.	34,442.	78,510.				
b 85% of line 2a	0.	12,005.	25,453.	29,276.	66,734.				
c Qualifying distributions from Part XII, line 4 for each year listed		4,447,157.	4,784,606.	3,712,335.	12,944,098.				
d Amounts included in line 2c not used directly for active conduct of exempt activities									
 Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c 		4,447,157.	4,784,606.	3,712,335.	12,944,098.				
3 Complete 3a, b, or c for the alternative test relied upon									
a 'Assets' alternative test — enter		2 222 222							
(1) Value of all assets		2,096,289.	4,799,333.	9,395,220.	16,290,842.				
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)		······							
b 'Endowment' alternative test — Enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed									
c 'Support' alternative test - enter									
(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section									
512(a)(5)), or royalties) (2) Support from general public and 5 or									
more exempt organizations as provided in section 4942(j)(3)(B)(iii)									
(3) Largest amount of support from an exempt organization									
(4) Gross investment income									
Part XV Supplementary Information		if the organization had	d \$5,000 or more in asse	ets at any time during t	he year.)				
1 Information Regarding Foundation Managers at List any managers of the foundation who had close of any tax year (but only if they have NONE	nave contributed mo	ore than 2% of the than \$5,000) (See	otal contributions re section 507(d)(2))	eceived by the foun	dation before the				
b List any managers of the foundation who can partnership or other entity) of which the NONE	own 10% or more of foundation has a 10	the stock of a corp % or greater intere	ooration (or an equa est	ally large portion of	the ownership of				
2 Information Regarding Contribution, Gran Check here if the organization only requests for funds If the organization make complete items 2a, b, c, and d a The name, address, and telephone number	makes contribution	s to preselected ch	arıtable organızatıo to ındıvıduals or or	ganızatıons under o					
a The hame, address, and telephone humbe	n of the person to w	пот аррисацото з	modia be addressee						
b The form in which applications should be s N/A	submitted and infori	mation and materia	ls they should includ	de.					
c Any submission deadlines N/A									
d Any restrictions or limitations on awards, s N/A	such as by geograp	hical areas, charital	ble fields, kinds of i	nstitutions, or other	factors				
		. —			· · · · · · · · · · · · · · · · · · ·				

Page **10**

3 Grants and Contributions Paid During the Ye	ear or Approved for Fut	ure Paymen	t	
Recipient	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient		Amount
Name and address (home or business)	substantial contributor	recipient	Contribution	
a Paid during the year	substantial contributor	recipient		
Total			► 3a	
b Approved for future payment Total			► 3b	

Form **990-PF** (2003)

Enter gross amounts unless otherwise indicated

Excluded by section 512, 513, or 514

Part XVI-A Analysis of Income-Producing Activities

1 Program service revenue	(a) Business code	(b) Amount	(c) Exclu- sion code	(d) Amount	(e) Related or exempt function income (see instructions)
a					
bc			-		
d					
e					
f					
g Fees and contracts from government agencies					
2 Membership dues and assessments					
3 Interest on savings and temporary cash investments	-		14	4,684.	
4 Dividends and interest from securities					
5 Net rental income or (loss) from real estate			ļ		•
a Debt-financed property			 		
b Not debt-financed property			· · · · · · · · · · · · · · · · · · ·		
Net rental income or (loss) from personal property Other investment income			-		
8 Gain or (loss) from sales of assets other than inventory					
9 Net income or (loss) from special events					
10 Gross profit or (loss) from sales of inventory					
11 Other revenue					
a		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
b					
С					
d					
e					
12 Subtotal Add columns (b), (d), and (e)				4,684.	
13 Total. Add line 12, columns (b), (d), and (e)				13	4,684.
(See worksheet in the instructions for line 13 to verify ca	alculations)				
Part XVI-B Relationship of Activities to the	Accompli	shment of Exempt	Purpose	es	
Line No. Explain below how each activity for which in accomplishment of the organization's exem	ncome is repoi pt purposes (o	rted in column (e) of Pa	art XVI-A c funds for s	ontributed importantly uch purposes) (See in	to the astructions)
RΔΔ	TEE	A0501 08/15/03			Form 990-PF (2003)

Unrelated business income

Part XVII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

	Exempt Organ	IIZAUUIIS											
desci	ne organization directly ribed in section 501(c) on ng to political organizat	of the Code (o	engage in ther than	any of the section !	ne following v 501(c)(3) org	vith any of anizations	ther orgar) or in sec	nization ction 52	7,			Yes	No
	sfers from the reporting		to a noncl	haritable	exempt orga	nization o	ıf						
(1)	, ,	· g									1 a (1)	;	Х
(2)	Other assets										1a (2)		X
b Othe	r transactions									•			
(1) S	ales of assets to a non	icharitable exe	empt orgai	nızatıon							1 b (1)		Х
(2) F	orchases of assets fror	m a noncharita	able exem	ıpt organ	ızatıon						1 b (2)		X
(3) F	Rental of facilities, equip	oment, or othe	r assets								1b (3)	Χ	
	Reimbursement arrangei										1b (4)		Х
(5) L	oans or loan guarantee	es .									1 b (5)		X
(6) F	erformance of services	or membersh	iip or fund	lraising s	solicitations						1 b (6)		X
c Shar	ng of facilities, equipme	ent, mailing lis	sts, other	assets, c	or paid emplo	yees					1 c		<u> </u>
d If the the g any t	answer to any of the a oods, other assets, or s ransaction or sharing al	ibove is 'Yes,' services given rrangement, s	complete by the rep how in co	the follo porting o lumn (d)	wing schedul organization the value of	le. Columr If the orga the goods	n (b) shou inization r i, other as	ild alway eceived ssets, or	s show t less thar services	he fair mai 1 fair marki received	rket valı et value	ue of	
(a) Line no	(b) Amount involved				t organization					ions, and sha			ts
b(3)	211,356.	STATE SE	RVICE	ORGAN:	IZATION	SUBLE	ASE OF	FICE	IN WA	SHINGTO	ON, DC		
						_							
													
						-							
						<u> </u>							
						+							
				-		+							
						 							
						 							
	e organization directly o libed in section 501(c) o s,' complete the followi		iliated wit ther than	h, or rela	ated to, one of 501(c)(3)) or	or more ta in section	x-exempt 527?	organız	ations		Yes	X	No
	(a) Name of organizati	ion	(b) Type	of organization	on		(c) [Description	n of relation	onship		
			1										
		····											
		.,,	-										
													
T., ,	· · · · · · · · · · · · · · · · · · ·	<u>//\ /: </u>	<u> </u>	<u> </u>									
complete	alties of perjury. I deglard that to Declaration of preparer to ther to atture of officer or trustee	Maye examined the	duciary) is ba	sed on all ii	mpanying scredu nformation of whi	es and state. ch preparer h	ments, and to	o the best of ledge	Title	Silver L	et, it is true	e, correc	xt, and
						Date	1			Prepare	er's SSN c	r PTIN	
Paid	Preparer's signature					11	2-/25	se se	neck if elf-		structions)	
Pre-	Firm's name (or F C	TAYLOR 8	ASSOC	TATES					прюуси	52 - 1196	225		
Use	Firm's name (or yours if self-e proloved) 927	15TH STRE	_		TE 200			E	11	· L 1130			
Only	laddross and	INGTON	EI, IVW	, 501	1 2 2 0 0	DC 20	005		none no	(202)	898	- 000	8
ΑΛ	120 code 717 (311)					J. L.U.		l r	.5110 110	(202)	330		-

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Supplementary information for line 1 of Form 990, 990-EZ and 990-PF (see instructions)

OMB No 1545-0047

2003

Name of organization		Employer identification number
ACHIEVE, INC.		52-2006429
Organization type (check one)		-
Filers of:	Section:	
Form 990 or 990-EZ	501(c)() (enter number) organizati	ion
	4947(a)(1) nonexempt charitable trust no	ot treated as a private foundation
	527 political organization	
F 000 DF	V F01/5)/2)	
Form 990-PF	X 501(c)(3) exempt private foundation	- ded as a second of the first
	4947(a)(1) nonexempt charitable trust tre	eated as a private foundation
	501(c)(3) taxable private foundation	
	red by the General Rule or a Special Rule (Note: <i>Only a seal Rule and a Special Rule</i> — <i>see instructions</i>)	ection 501(c)(7), (8), or (10) organization can
General Rule -		
X For organizations filing Form Scontributor (Complete Parts I	990, 990-EZ, or 990-PF that received, during the year, \$5,00	00 or more (in money or property) from any one
contributor (complete raits r		
Special Rules —		
For a section 501(c)(3) organic 509(a)(1)/170(b)(1)(A)(vi) and amount on line 1 of these form	zation filing Form 990, or Form 990-EZ, that met the 33-1/3 received from any one contributor, during the year, a contrins (Complete Parts I and II)	i% support test of the regulations under sections obtained the greater of \$5,000 or 2% of the
aggregate contributions or bed	r (10) organization filing Form 990, or Form 990-EZ, that req quests of more than \$1,000 for use <i>exclusively</i> for religious, f cruelty to children or animals (Complete Parts I, II, and III	, charitable, scientific, literary, or educational
some contributions for use <i>ex</i> \$1,000 (If this box is checked	r (10) organization filing Form 990, or Form 990-EZ, that rec clusively for religious, charitable, etc, purposes, but these c i, enter here the total contributions that were received during any of the Parts unless the General Rule applies to this or	contributions did not aggregate to more than ng the year for an <i>exclusively</i> religious, charitable,
religious, charitable, etc, contr	ributions of \$5,000 or more during the year)	> \$
990-PF) but they must check the	ot covered by the General Rule and/or the Special Rules do box in the heading of their Form 990, Form 990-EZ, or on li of Schedule B (Form 990, 990-EZ, or 990-PF)	o not file Schedule B (Form 990, 990-EZ, or ine 1 of their Form 990-PF, to certify that they do
BAA For Paperwork Reduction A for Form 990 and Form 990-EZ.	ct Notice, see the instructions	Schedule B (Form 990, 990-EZ, or 990-PF) (2003

ACHIEVE, INC 52-2006429 1

Form 990-PF, Page 1, Part I, Line 23

Line 23 Stmt

Other expenses.	Rev/Exp Book	Net Inv Inc	Adj Net Inc	Charity Disb
SALARIES & RELATED COSTS	1,854,913.			
CONTRACTED SERVICES	1,101,300.			
EQUIPMENT & MAINTENANCE	24,672.			
OFFICE SUPPLIES & SERVICES	60,250.			
MISCELLANEOUS	80,039.			
BROCHURES	55,535.			
COMMUNICATIONS	97,567.			
INSURANCE	11,886.			
MOVING EXPENSES	38,692.			

Total

3,324,854.

Form 990-PF, Page 1, Part I, Line 16c

L-16c Stmt

Line 16c - Other Professional Fees: Name of Provider	Type of Service Provided	Amount Paid
VARIOUS	CONSULTING SERVICES	56,528.
Total		56,528.

ACHIEVE, INC 52-2006429

Supporting Statement of:

Form 990-PF, p6/Part IX-A, Expenses-1

Description	Amount
GOVERNORS AND CORPORATE LEADERS WANT TO KNOW HOW	
THE EXPECTATIONS THEIR EDUCATION SYSTEMS ARE	
DEVELOPING FOR THEIR STUDENTS MATCH UP AGAINST	
WHAT OTHER STATES AND NATIONS EXPECT, ESPECIALLY	
THOSE STATES AND NATIONS WHOSE EDUCATION PERFORMANCE	
EXCEEDS THEIR OWN. IN ORDER TO RESPOND TO THIS	
NEED, ACHIEVE DEVELOPED COMPREHENSIVE BENCHMARKING AND	
ALIGNMENT PROCESSES AND REPORTING FOR HELPING STATES BENCHMARK THEIR	
STANDARDS AND ASSESSMENTS AGAINST THE BEST AVAILABLE	
NATIONAL AND INTERNATIONAL EXEMPLARS. BANCHMARKING,	
POLICY REVIEW AND ALIGNMENT PROJECTS HAVE BEEN	
SUCCESSFULLY DONE IN VARIOUS STATE.	

Total

Supporting Statement of:

Form 990-PF, p6/Part IX-A, Expenses-2

Description	Amount
IN FY98, ACHIEVE WORKED TO CREATE AN ASSESSMENT	
CONSORTIUM. THE CONSORTIUM CONTINUED WORK IN FY99	
RESULTING IN ACHIEVE AND TEN STATES FORMING A	
PARTNERSHIP TO TIE MIDDLE SCHOOL MATCH TEACHING	
AND TESTING TO COMMON, INTERNATIONALLY CHALLENGING	
STANDARDS. THE ORIGINAL STATES INVOLVED WERE ILLINOIS	
INDIANA, MARYLAND, MASSACHUSETTS, MICHIGAN,	· · · · · · · · · · · · · · · · · · ·
NEW HAMPSHIRE, NORTH CAROLINA, VERMONT, WASHINGTON,	
WISCONSIN BY COMMON AGREEMENT, THE ASSESSMENT CONSORTIUM	
WAS RENAMED TO THE MATHEMATICS ACHIEVEMENT PARTNERSHIP	
"MAP" WITH A CHARTER TO RESPOND TO THE WEAKNESS IN	
MIDDLE SCHOOL MATH PERFORMANCE EXPOSED BY THE	
RECENT THIRD INTERNATIONAL MATHEMATICS AND SCIENCE STUDY	
(TIMSS). IN FYOO, THE PARTNERSHIP IDENTIFIED	
INSTRUCTIONAL MATERIALS AND PROFESSIONAL DEVELOPMENT	
TO HELP STUDENTS AND TEACHERS PREPARE FOR A	
RIGORIOUS EIGHT GRADE ASSESSMENT. MAP FOCUSED ON	
THE FUNDAMENTAL AREAS THAT FORM THE CORE EXPECTATIONS	
IN MIDDLE AND HIGH ACHIEVING COUNTRIES. THEY	
AMOUNT TO THE UNDERSTANDINGS OF ALGEBRA AND GEOMETRY:	
EQUATIONS, FORMULAS, TWO-DIMENSIONAL GEOMETRY,	
MEASUREMENT, PROPORTIONALITY, EXPONENTS, ROOTS,	
RADICALS, SLOPE AND CONGRUENCE AND SIMILARITY. THE	
MAP INIATITIVE DEVELOPED THE FOLLOWING: (1) A	
MODEL SYLLABUS OUTLINING CONTENT FROM SIXTH GRADE	
TO EIGHTH GRADE TO HELP STUDENTS AND TEACHERS	
PREPARE FOR THE NEW EXAM. (2) ADVICE, BASED IN PART	
ON RESEARCH IN OTHER COUNTRIES, ABOUT TEXTBOOKS AND	
OTHER MATERIALS THAT ALIGN WITH COURSE CONTENT, (3)	
GUIDANCE ON DESIGNING HIGH-QUALITY TRAINING FOR TEACHERS,	
AND (4) THE DESIGN OF AN INTERNATIONALLY BENCHMARKED	
ASSESSMENT TO BE GIVEN NEAR THE END OF EIGHTH	
GRADE THAT WILL INFORM PARENTS, EDUCATORS, EMPLOYERS,	
AND POLICY-MAKERS OF HOW WELL STUDENTS ARE MASTERING	
THE FOUNDATIONS OF ALGEBRA AND GEOMETRY.	

Total

Supporting Statement of:

Form 990-PF, p6/Part IX-A, Expenses-3

Description	Amount
FROM THE OUTSET ACHIEVE HAS BELIEVED THAT ONE OF	
ITS PRINCIPAL MISSIONS IS TO HELP BUILD PUBLIC	
UNDERSTANDING AND SUPPORT FOR STANDARDS-BASED	
REFORM. DURING THE PAST YEAR ACHIEVE BOARD MEMBERS	· · · · · · · · · · · · · · · · · · ·
SENIOR ASSOCIATES AND STAFF HAVE PARTICIPATED IN	
DOZENS OF PUBLIC SPEAKING ENGAGEMENTS ACROSS THE	
NATION GIVING US THE OPPORTUNITY TO SPREAD THE	· · · · · ·
WORD ABOUT THE IMPORTANCE OF HIGH QUALITY STANDARDS	
AND ASSESSMENTS AND THE TECHNICAL ASSISTANCE AND	
SERVICES THAT ACHIEVE CAN PROVIDE TO STATES TO	
HELP THEM MEET THE COMMITMENTS MADE AT THE SUMMIT.	

Total